

Brian Nate Hits Milestone Of 5,000 Connections On LinkedIn

August 28, 2015

August 28, 2015 - PRESSADVANTAGE -

Brian Nate, Ambassador of Good Will, and creator of Inside Out Sales Mastery in Coeur d' Alene, Idaho, has recently hit a milestone. Nate now has more than 5,000 connections on his LinkedIn profile.

LinkedIn is a site that allows professionals to connect from all over the world. When asked about his connection milestone, Brian Nate commented: "I am pleased beyond words with the response that I've gotten and am looking forward to adding even more connections as time progresses."

Brian Nate has been in the insurance industry for more than 20 years, and has gained experience as a CSR, producer, agency owner, marketer, and coach. He has studied agencies and business leaders over the years, and used the results of those studies to ferment himself in the industry as someone who can teach insurance agents how to successfully attract, retain, and convert more highly profitable clients.

"I've made it my mission to identify and focus on best practices in the insurance industry, and then implement those practices not only in my own agencies, but in others as well," says Nate.

Brian Nate shares his insights, as well as frameworks, systems, and processes that have been proven successful with his team, and other insurance agencies who are looking for ways to retain clientele and ultimately reach a higher level of success.

He was the implementer of Inside-Out Marketing, specializing in sales mastery, and has been a lead creative contributor. He currently works with insurance agencies to provide solutions to sales lulls, offering strategies that create more predictable sales results.

He explains that everyone in an agency, every employee and every staff member, has a role in building trust and reputation, as well as marketing that business. How staff members talk, dress, act, and even walk are all integral parts of the overall marketing scheme. All of this is inside marketing. Without a system in place that directs this type of marketing staff members will create their own systems and processes leaving sales results

up to chance.

Those interested in learning more about Brian Nate, who has been featured on major television networks such as ABC, NBC, CBS, and Fox, can visit his LinkedIn profile, where more information about his credentials and experience can be found or email directly at bcnate2911@gmail.com

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Brian Nate

In the trenches insurance agency owner helping other agents and financial planners achieve wealth in insurance.

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