



## **Stephen Twomey, Entrepreneur and Co-founder of Kennected, Has Been Featured in Entrepreneur, Forbes, and More**

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Kennected, a leading LinkedIn lead generation tool provider, has announced that Stephen Twomey, one of the co-founders, has been quoted in publications like Forbes, Entrepreneur, Business Insider, Inc.com, and more. He has been at the helm of the digital marketing side along with Brandon Poplstein and Elliot Drake since Kennected was launched. Meanwhile, Cody Harvey and Devin Johnson are managing the sales aspect of the business. Those interested in learning more can check out Stephen Twomey on Crunchbase.

Kennected is a LinkedIn automation platform designed to provide a regular stream of connections, appointments, and sales through the LinkedIn social media site. Cody Harvey explains, "Kennected understands that the old way of prospecting is often not very fun and tedious. We're talking about networking events, cold calling and more. But we all know we need new, fresh qualified leads for our businesses. That is why we built Kennected. We took all of the frustration out of prospecting. Now, you build out what we call 'sequences' and let A.I. help fill up your calendar with new, highly qualified prospects."

Meanwhile, it should be noted that Stephen Twomey has been an entrepreneur his whole life. He was born on June 24, 1984 in Traverse City, Michigan. At an early age, he had already experienced how it is to be an entrepreneur when he sold paintballs to his pre-teen friends. When asked about what drove him to succeed, he explained, "It's my faith and my family. I work hard to provide for my family and to give them the best life possible. I believe that hard work pays off."

Stephen Twomey and the rest of the Kennected team have demonstrated an incredible drive in establishing an amazing and fast-growing company in the SAAS world. Meanwhile, those who want know more can check out Stephen Twomey on Twitter. He is married and has four kids. He calls himself a "lead generator" and his aim is to assist businesses in generating sales and leads online. Twomey has also created a Google My Business platform for helping local businesses attract more leads and people to their stores.

There are a number of reasons why many people are choosing Kennected to assist with their lead generation efforts on LinkedIn. First of all, this is due to the tool's reliable onboarding process and the lifetime support that is provided. They know that each customer is unique and they structure the campaigns in such a way that they will help reach the client's goals. Second, they are focused on the principle that filling a sales pipeline should not be difficult and consume a lot of time. That is why Kennected offers an automated platform that allows clients to focus on their business and not waste time on other things. And lastly, Kennected provides better results in less time. Kennected helps clients get connected with a large number of potential customers because they are building the sales pipeline even while the clients sleep.

Kennected makes use of LinkedIn because it is the most popular social media website for businesses and professionals. It also helps users get connected with their prospects and to expand their network through direct engagement with targeted prospects. Also, LinkedIn is the perfect place for brands that want more people to know about their products.

What the Kennected automated lead generation tool offers business owners and marketers is that they are able to have more time to focus on more important tasks. The tasks of visiting profiles, sending connection requests to prospects, and then following up can be very time consuming, especially when the number of leads reaches more than 10 people. That is why LinkedIn automation tools like Kennected are essential because all of those tedious tasks are done quickly and automatically. The automation tools will do the selection of leads and contact them and send connection requests, even during those times when the business owners or marketers are sleeping.

Those who are interested in knowing more about Kennected may want to check out their website or contact

them on the telephone, or through email. They may also want to check out Stephen Twomey on Instagram.

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