Realtron Shares 5 Steps For ?Selling Your House With Tenants In Austin?

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Austin, Texas based Realtron recently published an informative blog post on their website listing down five important steps property owners can take to sell a house with tenants in Austin. In the blog post, author Jack Rady outlines the difficulty of selling a house with tenants currently living in it and provides insight on how this process can still be achieved with minimal hassle.

The first step is to notify the current tenants that the property would be listed for sale. Along with this, Rady suggests that the owner ask the tenants if any of them are interested in buying the property because there is always the possibility that they may have already fallen in love with the property and want to live there permanently. The next step is to review the lease in place with the current tenants. Rady claims that most leases will have some sort of clause similar to such that when the property sells, the tenant has only a certain time frame to vacate the property. The tenants may not be in a position to locate new housing at the time of the actual sale, so informing the tenants earlier is better for both the parties (property owner and tenants) involved.

The third step is to let the current lease expire and not renew it. Rady clarifies that the owner may still want to accept month-to-month payments to cover expenses or their mortgage payment. However, the owner should make it crystal clear to the tenants that, if their lease has a move out clause in it, they would have to vacate the property after the specified time frame. Owners should also be aware that they might end up carrying the cost of the property until it eventually sells if their tenants leave at the end of the lease without accepting month-to-month payments.

Rady comments here that the fourth step, listing the house with tenants still in residence, should only be undertaken if waiting for the lease to expire is not an option. However, this may work to the owner?s advantage, especially if the tenants agree to leave during house showings (because the property would already be staged). On the other hand, he warns property owners that their tenants may be upset that the

house is being sold and may cause problems when the house is being shown to potential buyers. Furthermore, property owners must be vigilant because some tenants may purposely cause damage right before they leave the property.

The fifth and final step is to offer payment to the tenants in exchange for vacating the property. By doing this, Rady states that it might help smooth over any uncomfortable house showings and at the same time can help the current tenants move into their new home.

The blog post, entitled ?5 Steps for Selling Your House with Tenants in Austin,? can be read in full at https://www.realtron.com/5-steps-for-selling-your-house-with-tenants-in-austin/. It also contains a number of other useful tips and guidelines on how to handle problematic tenants when listing a property for sale.

Rady adds that selling a house with tenants still takes a lot of time and work. As such, he asserts that the fastest, easiest and most convenient way to sell a house is to work with a direct buyer like Realtron, which buys houses in any condition in Texas. Once the company buys the property, there will be no commissions or fees and no obligation whatsoever. Selling a property to a Realtron will eliminate the hassle of property showings, dealing with upset tenants and the costs of listing down a property on the Multiple Listings Service (MLS).

Realtron is a licensed broker as well as one of the leading authorities in Austin?s real estate industry. The company specializes in helping homeowners quickly sell their property regardless of its location and condition. Chance Rady of Realtron says, ?We buy houses in Austin and the greater Texas area. Call our service hotline today and talk to one of our property consultants. We will schedule a property visit shortly to assess the market value of the property and give you a non-obligatory offer in no time.?

Those interested in learning more about Realtron may find more information on their website. Alternatively, property owners may connect with Realtron via their preferred social media platforms to stay up to date with the company?s latest news and announcements.

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Realtron

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of Austin real estate experience. We buy houses in any condition. If you want to sell your house fast, give us a call at (512) 258-0909.

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