

# All Systems Go Marketing: Getting The Most Out Of A GMB Listing

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La Mesa, CA based All Systems Go Marketing recently published "Getting the Most out of GMB," a blog post that aims to shed light on the Google My Business platform. All Systems Go Marketing is a Digital Marketing Services company which has been working towards creating profits for their clientele since 1999. Their latest blog post, which can be read at <https://www.allsystemsgomarketing.com/hvac-seo/getting-the-most-out-of-gmb>, is meant to assist clients in utilizing Google My Business for maximum impact.

The post tackles the importance of having a Google My Business account. To quote the post, "If you have an online business, then having a Google My Business account is one of your must-haves. Without one, you are missing out on a lot of opportunities eCommerce makes available, especially for local sales." The opening lines tell the reader exactly why one must make the most of a GMB account, as not using one can lead to a business losing out on many opportunities. The blog also informs clients that most businesses do not take full advantage of the benefits of GMB, which is why considering it as a part of a digital marketing strategy as soon as one can is a smart decision.

This post also educates the client about Google My Business as a whole. "Google My Business was established by the world's largest search engine for businesses to easily connect with potential and current customers in their area," they explain. The ability to connect with potential customers is an element clarified within the blog post, and it also reiterates that customers have, "built a need for the internet to have a directory for online-savvy users like them."

All Systems Go Marketing bases their methods on the latest Social Marketing research, proven search engine performance, algorithm analysis and real results. The blog post too shows this approach, as the post informs the client about performance statistics, going on to state that, "GMB has proven itself to be an effective tool, with a Bright Local survey revealing that businesses using it get more than 1,000 monthly customer searches, 16% from direct searches and 84% from discovery searches." The post adds on to this by highlighting the benefit of visibility in the digital market.

At this point, the agency discusses how business may take advantage of GMB's benefits. GMB makes it easier for current and potential clients to discover a business, no matter their location. Having a GMB account increases brand visibility and allows a business to display important information regarding the services provided or company approach. It also gives customers a convenient platform to leave reviews for the business. "Above all, GMB is free for you to use!" explains All Systems Go Marketing.

A GMB can serve as a platform for effectively and directly interacting with customers, as a company can directly respond to reviews left by a client. A business can also communicate with customers by learning how they found the specific business. This information can then be used to strategize online marketing efforts. Utilizing this tool can lead to a business emerging at the top of local search results. The agency further highlights the importance of reviews, stating that, "Positive and high-quality reviews from authentic customers will enhance the visibility of your business, with more potential customers most likely to locate and visit your store." The post provides links to external information from sites such as Business 2 Community and Search Engine Land.

Google My Business is now a "must-have" for local and small businesses, along with SEO. With time, Google search content relies more on GMB content to rank local brands and businesses. The usefulness of this new platform is a key feature in this blog post as it discusses the benefits and prominence of GMB in the current, digital marketplace. The post also makes it a point to inform clients that this, "platform is increasing both in usefulness and prominence, and Google will obviously introduce more features and changes to it as it becomes more important."

To find out more about All Systems Go Marketing, one may visit the agency's website and blog. Those interested may also contact the company via phone call, email or social media.

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## **All Systems Go Marketing**

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