



## Commence Corporation Offers Businesses The Full Strength Of Sales Tracking Software

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Commerce Corporation, a software company based out of Eatontown, New Jersey, is pleased to share that they offer Sales Tracking Software for clients who wish to keep a close eye on the progress of their businesses. Established over two decades ago, Commence Corporation is dedicated to the goal of helping businesses improve the efficiency of their operations by capturing, tracking and sharing vital customer information throughout their organization.

Larry Caretsky of Commerce Corporation says, ?The growth and long-term stability of any business is dependent on how effectively they can manage their sales. Every business that earns revenue ? be it big or small ? has a need for a proper sales management strategy. When it comes to having effective and efficient sales management, the truth is that you?ve got to get your hands dirty. You need to be able to identify, track and analyze every single step of the sales process in order to achieve ideal results. This is where Commence Corporation?s Sales Tracking Software comes in.?

Caretsky adds that there are many benefits to implementing a robust Sales Tracking System. With an effective system, businesses can determine each individual customer's performance; manage relationships with as well as the growth of vendors, staff and customers; manage quote process; perform review analysis for losses incurred; plan inventory supplies and more.

The Sales Tracking System provided by Commence ensures that there is no need to alternate between many different programs to perform tasks. With Commence's system, complete visibility is afforded at each stage of the sales process, and clients have the ability to execute sales tasks within a single data repository in a single program. This means that businesses can easily identify the highest revenue earning accounts and those with minimal prospects, view detailed analytics that allow evaluation of individual sales campaigns, measure sales successes and losses and so on. More information about the company and their products can be found on their Facebook page.

Caretsky says, ?The Sales Tracking System by Commence Corporation is designed to reduce work-related stress for both the sales managers and the sales force. Many elements that would otherwise require both a lot of time and a lot of work have been simplified. Now, you can do them within a few clicks. We're increasing both work time efficiency and monetary savings with the elimination of paperwork.?

He continues, ?There is an increasing need to understand the complex process behind every sale. There are no guesses or improvisational exercises in it. We at Commence are well aware of this, and that's why we designed this sales tracking software that works solely on activity-based selling techniques.?

The variety of features provided by Commence Corporation's Sales Tracking Software, along with the other products the company offers, have earned Commence Corporation a lot of praise from their clients. On the Google platform, for instance, Commence Corporation has a perfect rating of 5 out of 5 Stars. On the company's testimonials page, Kara Moore, of Fiberpol, Inc. says, ?After a review of several solutions, we chose Commence CRM. We found the program to be functionally rich, affordable and easy to use. In addition, the Commence staff was very helpful during the evaluation process. We have certainly improved our internal efficiency because of Commence's product and their staff.?

Meanwhile, Keith W. Torrence, the Director of Marketing of YKK (USA) Inc., shares, ?Commence has provided us with the solution we need to manage our sales and marketing activities in a format that is easy to understand and use. Commence has also been flexible enough that we have been able to customize and maintain it without having to rely on external consultants. We are using Commence every day to improve our effectiveness. We are very satisfied, and I would recommend Commence to any company looking to improve communication with their customers.?

Those who want to learn more about Commence Corporation, the Sales Tracking Software and the other services provided by the company are welcome to visit the company's website to get started. They encourage interested parties to get in touch with Larry Caretsky directly via email or phone. The company can also be reached through the contact form on their website. Commence Corporation may be reached through Twitter as well, one of the social media platforms where they frequently post updates, share media and communicate with their customers.

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For more information about Commence Corporation, contact the company here:Commence Corporation Larry Caretsky+1 732 380 9100sales@commence.com2 Industrial Way W, Eatontown,NJ 07724, United States

## **Commence Corporation**

*Commence Corporation is a leading provider of Cloud CRM for small businesses. Our web based CRM solutions are used by thousands of companies to streamline the front office business processes that directly impact sales execution and customer service.*

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