New Best Car Dealership In Edmonton Review Lauds the Company?s Customer Service Even When Performing Warranty Repairs

October 05, 2020

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North Edmonton Kia is a dealership that has quickly gained a reputation as one that works very hard to satisfy their customers. There is no bigger affirmation of that than when a customer writes a review praising their efforts like recently happened. This new review was written by a customer who brought his car to the dealership to correct a problem with it that KIA was willing to fix under warranty. The customer was pleasantly surprised that the members of the North Edmonton KIA service department went beyond what was called for even though they knew they were not going to receive a single dime for their effort. More on the company?s service department and other aspects of their business can be seen here at https://mgyb.co/s/wRA5y.

In the above-mentioned review, Danny Szeto, stated, ?Brought my in car for a Kia volunteer emission control repair that was done under warranty. Great service people and nice approach with me. I even received a nice complete report on my vehicle after the service was done even though I didn't have to pay for it. Very professional service and much appreciated.?

Dealership owner, Robert Aaltonen, says, ?I have been working around auto dealerships for a long time both

as an owner and being part of leading sales teams. I realized early on in my career that no matter how good my sales team and I are, we will underperform sales-wise if the dealership that I was at did not have a strong reputation service wise. That?s why when I opened North Edmonton Kia a few years ago the first thing I put in place was an experienced and capable service department. I am also very fortunate to have personnel in that department that are not only wizards when it comes to the mechanics of cars but they also fully understand how important customer service is to us. We will continue to do whatever it takes to keep our service department one of the strengths at the dealership.?

Aaltonen added, ?Our service department specializes in many different areas. It all starts with our dedicated Kia after-sales service. Our North Edmonton, Alberta service department also handles warranty service on the used cars that we sell. He stated that their technicians can do everything from simple routine maintenance & oil changes to major engine overhauls. All of their service work is performed by experienced auto technicians that are well-trained and have access to the latest and best tools and equipment. Developments and promotions with their service and other departments are often announced on their Twitter feed at https://twitter.com/NorthEdmKia.

The service department is not the only area of North Edmonton KIA that gets high marks for their proficiency at their jobs. Customers also state they are very happy with their car buying experiences with this dealer. John Sutherland wrote, ?Highly recommend visiting Victor Adebiyi at North Edmonton Kia if you're looking for a great experience when buying a vehicle. The whole team was excellent to deal with and Victor went above and beyond throughout the whole process.? Aaltonen says they are privileged to be able to sell new KIA?s which are among the best-selling automobiles all across Canada. He mentioned that this car brand is getting so popular that when one shows up on their used car lot in a trade-in, it instantly stirs up a lot of interest. The dealership owner mentioned that they also realize how important it is to price their new and certified pre-owned vehicles at fair and competitive prices.

Even another press release that was recently written on this newer Edmonton area dealership centered on the large number of satisfied customers that were leaving very favorable reviews. That press release can be seen here at https://www.pressadvantage.com/story/38302-glowing-reviews-becoming-part-of-the-norm-at-this-used-auto-dealers-edmonton-alberta-location.

More information on North Edmonton Kia?s well-reviewed service and new & used car sales can be found on their website and Aaltonen mentioned that customers are also welcome to call them or shoot them an email.

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North Edmonton Kia

The All-New North Edmonton Kia is THE Premier Kia dealership in Alberta's capital city!

Since our change in management, we've made this the best place to buy a new Kia or a used car in Edmonton.

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