5 Star Review From Tim Campsall Elaborates On Kennected?s Strengths

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Online lead generation and digital marketing automation platform Kennected is pleased to share a recent testimonial from one of their clients, Tim Campsall of TBC Action Coach (Indiana). Kennected has a skyrocketing reputation for taking much of the stress out of LinkedIn outreach for businesses, and this has prompted high praise from their clients. As a result, the review from Tim Campsall is only one of many testimonials the company proudly shares on their website, and interested parties are welcome to browse these comments at any time to see what current users are saying about the service.

?I am a huge fan of Kennected,? says Campsall in the first half of their testimonial. ?I?ve been with them for about a year now, and it has completely changed the way that I do outreach on LinkedIn. Prior to Kennected, I was doing manual outreach and had pretty good success with connecting to prospects and getting them to follow up and have meetings with me. But, as I got busier, it was impossible to continue that level of activity.?

This issue, being overwhelmed with work, plagues businesses across every industry, which is why any tool that can reduce or manage this workload more effectively is of tremendous value to business owners. It may affect small business owners the most as they are unlikely to have resources to dedicate exclusively to their marketing efforts. However, this all changes if they use a platform like Kennected, the primary purpose of which is to automate repetitive (yet essential) tasks while streamlining and boosting lead generation.

Campsall?s review continues, ?Then, I discovered Kennected, and it has been tremendous! It has done something that I actually teach my clients to do, which is to automate the routine work. So now, Kennected does all of that behind the scenes work for me ? reaching out to prospects, getting appointments set on calendars ? and about 80% of my clients are actually people who I?ve reached out to on LinkedIn over the past year, using Kennected as my tool to do that.?

According to Devin Johnson of Kennected, clients may use the platform to contact up to 100 new prospects

on a daily basis, implementing personalized auto sequences and using the data generated to build predictable revenue. Kennected features integration with FindThatLead, Hunter.io and other platforms of this nature, giving users more direct access to emails within their LinkedIn interface. In turn, this allows them to update their Hubspot as and when necessary.

Johnson states, ?We invite those new to the field to explore the community and listen to what people say about us. We listen to our members to learn exactly what sort of support they need at the moment as well as what features they would like to see in the future, but you can use their comments to quickly discover what Kennected has done for them and, therefore, what it can do for you.?

One of the cornerstone?s of Kennected?s service is the ability to track and manage a business?s outreach with actionable insights, based on data gathered by the system. This data is an important tool that the company highly encourages its clients to use as it allows them to make more informed decisions regarding their campaigns. In effect, this allows them to dedicate or redirect resources wherever they are likely to be the most effective. Similarly, the platform can be used to manage teams and their activity, view logs, assign roles and permissions and so on.

Johnson adds, ?We want to take out all the mystery behind Kennected?s abilities and how we work to ensure your business grows to its full potential. Transparency is extremely important to us, which is why we invite you to take part in our demo and see for yourself. Our team will answer any and all questions you may have during this process.?

Kennected offers a more thorough breakdown of its platform and its services on their website. Those interested are also welcome to contact Devin Johnson (or reach out to the company through their preferred social media channels) to follow up on any further inquiries.

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For more information about Kennected, contact the company here:KennectedStephen Twomey(317) 623-4343 201 S Capitol Ave Suite 800, Indianapolis, IN 46225

Kennected

Kennected is the leading platform for generating leads online via LinkedIn. Scale your prospecting automatically, and start spending more time closing deals.

Website: https://kennected.org/

Phone: (317) 623-4343

