

Danbury Dealership Now Offering the Most Well-Rounded Volvo Service Experience in Western Connecticut

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Danbury Volvo has taken the time and effort to ensure that its customers get the most well-rounded Volvo Service Experience when they visit them for automobile service. They have accomplished this feat by not only establishing a modern service center staffed by skilled auto technicians and equipped with state-of-the-art car troubleshooting equipment but also by putting a huge emphasis on customer service. The dealership has even done what it takes to provide their customers with a host of creature comforts to be enjoyed while they wait for their vehicle to be repaired or maintained.

Chris Gavin, the general manager, says, "Most of the time we find that those who own automobiles have the impression that the only reason dealerships have service departments is that manufacturers require their dealerships to have them. Rest assured, that's hardly the case here at Danbury Volvo. To us, our service department is just as an integral side of our business as our New & Used car lots are. When it comes right down to it, neither of these sides of the business would do very well without strong support from the other. That's why our customers who interact with our service center get the same attention to detail and exceptional customer service that those who are looking to purchase a new or used car get."

The dealership's general manager said that they are blessed to have technicians that understand all the aspects of every vehicle in the Volvo family. When a customer brings a vehicle to them, they will take the time to diagnose any issues that the vehicle is having and then properly repair or replace what's needed on it. The technician doing the service will even take the car for a test drive before handing that vehicle back over to its owners. If a customer chooses to wait for such routine services as oil changes or tire rotation, they can do so in a spacious heated and air-conditioned room equipped with high-speed wi-fi, refreshments, boutique-style furniture, and a business center. He added that their service department is conveniently located right off of Interstate 84 at the intersection of Newton Road and Mountainview Terrace. This location is right across from the entrance to the Global Gas Station and Mini-Mart. Gavin also mentioned they are conveniently open from Monday thru Friday from 7:30 AM - 5:30 PM and every other Saturday from 7:30 AM

- 5:00 PM.

Those who have used the company's service department also rate their experiences very highly as the following Danbury Volvo reviews can attest to. Parker Mills says, "The first visit to this service center for annual inspection and oil change. They found a clogged PCV breather box/oil trap and replaced (vehicle 10 yrs. old). Engine power feels increased and the car now coasts with much less resistance. The mechanic did a thorough inspection and noticed details like missing insulation (that was eaten by mice). Fair prices and reasonable wait length in a nice waiting area." In yet another 5-star review, Adam Willowick, wrote, "Great service experience. Friendly, helpful staff. Easy to schedule the appointment. The work was completed ahead of schedule. Very nice facility. Will definitely be back."

Danbury Volvo has also established a reputation for itself on the sales side of the auto dealership too. They carry a wide selection of new and pre-owned Volvo vehicles and other types of premium used cars too. Gavin stated their auto sales personal are relentless when it comes to getting their customers exactly the type of new or used vehicle that they are looking for. He says that at the same time they never put pressure on the customers to buy a car right away and they are always ready to provide as much time as it takes for them to test drive and go over the features on a new or used vehicle. This sales philosophy has also led them to have many glowing reviews written on them. Elaine Brown stated, "Best car shopping experience ever! No pushy sale techniques. Simply honest, helpful assistance making the entire car buying process an absolute pleasure. Be sure to see Chris!" The general manager says that their customers can expect those at the dealership to continue to take the extra time and effort they require to have their sales or service needs properly met.

Anyone due for a routine Volvo oil change or another type of Volvo service can call them, send them an email, or click on the "schedule service" link that's found on the Service & Parts page of their website.

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For more information about Danbury Volvo, contact the company here: Danbury Volvo
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Danbury Volvo

Volvo Cars Danbury has a strong and committed sales staff with many years of experience.

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