


# Commence Corporation Offers Cloud CRM For Business

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New Jersey-based Commence Corporation would like to bring their Cloud CRM service to the attention of local businesses that are looking for new ways to boost their growth. This service allows users to sell more products faster through its advanced customer relationship management systems. Commence CRM is among the ten most popular CRM solutions, according to Industry Analyst Group, and businesses that turn to Commence CRM report a 14-21% increase in sales in the first 9 months.

?If your CRM isn?t accelerating sales, you may want to consider trying something else,? says Commence Corporation. ?Commence CRM software has a proven track record of helping customers enhance sales by automating sales and customer relationship management. We achieve this by providing a full set of tools that encompass contact management, lead management, sales opportunity management, activity management and much more."

Each feature of Commence Corporation?s Cloud CRM system is tightly integrated and designed to help small businesses grow by managing existing as well as potential customers. Commence CRM forms a seamless ecosystem which allows the user access to valuable insight into every customer and lead interaction across

their organization (with power analytics and reporting features). Customizable reports combined with graphical representations of current sales, marketing efforts and customer service information enable management to make more effective decisions based on a clear understanding of the organization?s needs and strengths.

Commence Corporation is committed to helping clients get sales. The company goes above and beyond just selling CRM software and treats each individual business differently based on their individual needs. ?We?re here to help you implement best practices around sales and customer service that result in overall improved business performance,? says the CRM software provider. ?Commence CRM is a robust affordable solution with an experienced support staff that ensures the most bang for your buck. Every company has unique needs that are often not being met by basic CRM offerings, but premium CRM software comes with a convoluted interface and a hefty price tag. Skip the complicated interface and the premium cost. Commence Cloud CRM enables businesses to strike just the right balance: premium features at an affordable cost, with an intuitive interface.?

The software is designed specifically for small businesses that want to see immediate improvements in their bottom line. Commence Cloud CRM features a streamlined process that is easy enough to understand that any user can get it up and running in minutes. As users discover new features and ways in which to implement their unique business growth strategies, the goals they set for themselves may grow correspondingly larger as well. One can also continue expanding the solution themselves without having to engage IT.

Business managers have one goal: to grow their business. Commence understands this, and they also understand that businesses can only achieve this goal if they are not bogged down by the managing software that is exclusive to each separate business function. Commence Cloud CRM can handle all the front-office processes, which frees users to work on business strategy. The lead generation process becomes fully automated, and businesses are provided with valuable in depth information.

Thousands of businesses around the world rely on Commence CRM. One can find dozens of reviews of the CRM software on Commence?s Facebook page and on multiple other platforms. ?Commence has provided us with the solution we need to manage our sales and marketing activities in a format that is easy to understand and use,? says one user. ?Commence has also been flexible enough that we have been able to customize and maintain it without having to rely on external consultants. We are using Commence every day to improve our effectiveness. We are very satisfied, and I would recommend Commence to any company looking to improve communication with their customers.?

Another user of the CRM software says, ?We selected Commence CRM as a solution for managing customer relationships and tracking our sales activity. The shared calendar does a good job of allowing internal staff to

coordinate and schedule appointments and vacations. We also use it as our main dispatch calendar for our field technicians, who provide on-site service and repair. Lastly, it is a great tool for customizing our event attendee lists and for use with tracking this information as well as sending invitations. Commence is easy to use, extremely customizable and remotely accessible. We have been a customer for several years, and the customer support has been excellent.?

Find out more on Commence Corporation?s YouTube Channel and other social media platforms. Larry Caretsky of Commence Corporation can be reached in the event clients wish to follow up on any further inquiries as well.

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## Commence Corporation

*Commence Corporation is a leading provider of Cloud CRM for small businesses. Our web based CRM solutions are used by thousands of companies to streamline the front office business processes that directly impact sales execution and customer service.*

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