

Volvo Cars Hudson Valley Is Offering Attractive Volvo XC60 Lease Specials NY

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Volvo Cars Hudson Valley, a Volvo service center in Wappingers Falls, New York, is offering enticing lease deals on the Volvo Xc60. The dealership serves Wappinger's Falls, Poughkeepsie, Beacon, Highland, Newburgh, Danbury, Kingston, and Red Hook.

The dealership's Volvo XC60 lease specials allow customers to lease a Volvo XC60 for \$379 per month for 36 months with \$4,859 due at signing. All the factory rebates applied. The lease includes a \$1,000 loyalty rebate if the customer qualifies for it.

The 2021 Volvo XC60 T5 Inscription SUV has a fuel economy of 21.0 mpg in the city and 28.0 mpg on the highway. It has an automatic transmission. The drivetrain is an all-wheel drive. The engine is 2.0L I-4 cylinders. The car also has other add on features that can be purchased in their respective packages such as heated windshield wiper blades, heated rear seats (replaced when ordered with booster cushions), heated steering wheel, graphical head-up display, pilot assist - driver assistance system with adaptive cruise control, a 360-degree surround-view camera, 12v outlet in the cargo area, and inductive smartphone charging. It also comes with add ons such as metallic paint, park assist pilot, air quality with advanced air cleaner, and a destination charge

The dealership says that if customers decide to end the lease early, they might be able to benefit from the Volvo lease pull-ahead program. More information about the lease pull-ahead program can be obtained by reaching out to one of its specialists. The dealership also says that if customers exceed their mileage limit they will be billed for the additional mileage at lease end.

Customers can even return their lease to the dealership whether they originally purchased their Volvo XC60 through them or from any other Volvo dealership. The dealership assures that customers doing so will benefit from its smooth return process and guidance if the customer wishes to lease new Volvo XC60 vehicles for sale, buy out their current Volvo XC60 lease, or return the car completely.

The service center has a respectable rating of 4.0 out of 5 with almost 230 reviews on Dealer Rater. It also has a great 4.7 rating out of 5 with almost 350 reviews on its Google Business page. A 5-star review by Robert Maynard says, "Last week my wife and I were shopping for a new car and we came upon Volvo Cars Hudson Valley. After a lousy experience at an NJ dealership of the same brand, we went here. We made an appointment with Stefan, looked at a few cars, and found the perfect vehicle for us. Stefan restored our faith in dealerships and will have a longtime customer in myself and my wife. He was courteous and listened to what we were looking for. Going so far as to offer to bring in a car from another dealership for us. He explained the vehicle inside and out, went over the Carfax with us, worked out payment, and even followed up with us to make sure we are happy with our purchase. Kudos to Volvo Cars Hudson Valley for having a salesman as professional as Stefan. In addition to Stefan, his associate, Stephanie, walked us through all of the "many quirks and features" (@dougdemuro) of our "new" XC90. We couldn't be happier with our experience and will be sending all of our friends here!"

The dealership gives tons of comparisons on their website for buyers still considering between a car from Volvo or the competition. To name a few, Volvo's offerings are compared to other cars in their competing class such as the Acura MDX, Subaru Ascent, BMW X5, Audi Q7, BMW X1, Audi Q3, Volkswagen Tiguan, Audi A6 All Road, and the Audi A6 All Road.

The dealership's sales team can be reached at its phone number at 877-414-1363. The service team can be reached at 866-455-7981 while the parts team can be reached at 866-455-9846. The dealership's website also contains a contact form for reaching out to them for a quote.

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For more information about Volvo Hudson Valley, contact the company here: Volvo Hudson Valley
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Volvo Cars Hudson Valley has a strong and committed sales staff with many years of experience.

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