Volkswagen Dealership in the Toronto Area Receives Yet Another Positive Review

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Town + Country Volkswagen, a reputable Toronto area dealership, has received yet another glowing review from a customer. This review had to do with the exceptional service this customer was given when he recently purchased a new car from Town + Country. In the review, the customer indicated that the salesperson at the dealership really listened to what he was looking for and even factored in his age with the selection of vehicles that were presented to him. This review and the full details about it can be seen here at https://www.google.com/maps?cid=6417467731694185437.

In this recent 5 out of 5-star review, Francesca Plastino says, ?I?m in love with my new car! Benny Lai really helped me and focused on what I was really looking for especially as a young driver. I would recommend going to him for all your services.? This review comes from the dealership?s Google Maps Business Listing. On that listing, several others have also expressed that they have had similar positive experiences when purchasing a new or used vehicle from Town + Country Volkswagen. Imran Ishaq wrote, ?I purchased my very first Volkswagen from Town + Country. The service was great but Simon Wong was outstanding. He is one of the best sales reps I have ever come across in my 20 years of car shopping. Simon was a great listener; he did his best to understand my needs and what I was looking for in my new car. He tailored a

car/deal best suited for my needs and requirements, he wasn?t pushy or trying to sell me anything I didn?t need. I felt like I was an old client of his and that my needs were first and foremost thanks to his undivided attention. When visiting ask reception for Simon Wong, you won?t be disappointed.? Even on the service side of the ledger this reputable Volkswagen dealership often gets high praise. Tina Doan stated, ?Brought my car here for service for the first time recently and had such a great first experience with Lane Dombrowski. I arrived for my appointment and my car was taken in right away. I waited in the lounge and enjoyed the massage chair during my appointment. I will definitely be bringing my car here for service going forward.?

Kai Dombrowski, the General Manager at Town + Country Volkswagen, says, ?We are always extremely pleased when a customer has such a good sales experience with us that they take time to let us know that. It shows that we are working hard, doing our sales practices the right way, and getting closer to our goal of 100% percent customer satisfaction. Fortunately, an overwhelming majority of the reviews that are left on us are positive, but even if we get a review that is a little off, we will take the time to learn from it to give our future customers an even better car shopping experience.? Similar good things are also being said about this dealership on their Facebook page which can be found by going to https://mgyb.co/s/MEIX8.

According to Dombrowski, these positive reviews stem from the effort that goes into both the new and used car sales sides of the dealership. He says that not only does Volkswagen come up with outstanding new models of vehicles each year, but they hold up well over the long run so they make exceptional used car purchases too. The general manager added that many of their new car sales come from repeat Volkswagen buyers and that?s why they usually have such a wide selection of excellent quality used Volkswagen for sale. Even the non-Volkswagen cars on the lot are ones that are in outstanding condition. He added that they also talk in meetings about how in-tune the sales staff must be with a buyer to get them into a new or used vehicle they will be extremely pleased with. It was also mentioned that this same type of ?the customer comes first? attitude applies to the service side of the business as well.

Dombrowski added that those in the Toronto area that want more information on their new and used vehicles or need Volkswagen service are welcome to call them or they can visit their website at https://www.tcvw.ca.
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For more information about Town + Country Volkswagen, contact the company here:Town + Country VolkswagenKai Dombrowski9054772420info@tcvw.ca7997 Kennedy RoadUnionville, OntarioL3R 2E2

Town + Country Volkswagen

Town + Country Volkswagen is your dealership of choice for all Volkswagen Sales, Leasing and Service needs, conveniently located in Unionville/Markham and serving the Greater Toronto area.

Website: https://www.tcvw.ca

Email: info@tcvw.ca

Phone: 9054772420

