



## **Syracuse Real Estate Company Helps People Find Their Perfect Home Across Central New York**

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Procopio Real Estate, a local real estate company in Syracuse, NY, wants everyone to know that they have been helping various kinds of people find their perfect home across Central New York since 2011. What distinguishes them from other real estate agencies in Syracuse is the fact that they are family-owned and they are very familiar with the local community and its unique characteristics. Their high standard of customer service and professionalism has made them the number one real estate sales team in Central New York on Zillow.

Frank Procopio from Procopio Real Estate says, "Whether you're a first-time homebuyer, an experienced real estate buyer or seller, or a seasoned real estate investor, we will find exactly what you need. To find the real estate property that you require in Syracuse, you will have to get the help of a trusted realtor because the real estate market here is very competitive. Homes are very much in demand in Syracuse and have the highest rate of appreciation in the US. With so much demand for real property in Syracuse, finding and getting the property you need is a challenge, but this may be overcome with our help."

Procopio Real Estate sells an average of more than 100 homes in Syracuse every month. Their real estate

agents are highly knowledgeable and familiar with how the real estate business operates in Syracuse and are well trained in finding the perfect match for the client's desired home. And unlike other real estate agencies, they work full-time and closely work with residents of Syracuse to obtain the necessary information.

There is a number of qualities that make Procopio Real Estate stand out among other agencies in Syracuse. These include their level of experience, marketing plan, and connections. Their agents are well-experienced regarding the local real estate market and knowledgeable regarding the comparable prices of other similar properties within the area. These real estate agents have a detailed marketing plan that serves as their guide in accomplishing their desired results. They are also capable of applying digital marketing in selling properties because 90 percent of buyers are usually online. They also have affiliations and connections with other professionals who are connected to the real estates business, such as lawyers, moving companies, other real estate professions, and more.

The agents at Procopio Real Estate are also well-experienced and trained in selling homes in Syracuse and Central New York. There are more than 1,000 real estate agents in Syracuse but the top five percent sell homes for \$30,000 more compared to that of the average real estate agent, which is one good reason why home sellers may want to choose one of the agents from Procopio Real Estate.

Those who want to sell their house in Syracuse are advised to do it when the real estate business is at its peak, which typically begins during spring and continues throughout the summer season because it is during this time that there are many visitors to the city. Thus, spring is the peak of the buying and selling of homes in Syracuse although the agents at Procopio Real Estate are always ready to help people looking to sell or buy a home at any time of the year.

The spring season is the best time of the year to sell a home to maximize the selling price simply because there are more buyers at this time of the year. In addition, the days are longer, which means there is more natural light to show the home at its best. This increases the possibility of selling the home during spring. The only problem with spring is that there are more properties available for sale, which means buyers tend to be much more critical when choosing a home, although this can be counteracted by ensuring that the home's appearance is at its best.

When looking for houses for sale Syracuse, NY, people may want to check out the Procopio Real Estate website or contact them on the phone or through email. They can be contacted 24 hours a day on any day of the week.

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For more information about Procopio Real Estate, contact the company here: [Procopio Real Estate](#) Frank

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## **Procopio Real Estate**

*We are a family-owned and operated business with strong roots in the Syracuse community. Whether you're a first-time homebuyer or experienced real estate investor, we will find exactly what you need.*

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