

EMS ISO Agent Program Announces Premium Product Suite for Agent-First Processing

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Cleveland-based Electronic Merchant Systems (EMS) offers a premium range of products as part of its ISO Agent program, providing all the support and tools needed by agents to provide their clients with efficient management of credit card processing. EMS ISO agents have access to a full suite of products and services to maximize every opportunity that comes their way.

Matt Shepard, Executive VP at EMS, is happy to announce EMS' premium product suite that serves all merchant types and offers innovative solutions that allow agents that sell merchant services to thrive in the digital age.

At Electronic Merchant Systems, we believe a service promise should be more than the same old laundry list you've seen from other processors. We are committed to our agents' success because our success as an organization begins with you. In this series, we'll explore the most important criteria to look for in a processor partner and how each one can help you grow and scale.

Electronic Merchant Systems ISO Agent program offers two cutting-edge point-of-sale solutions to eliminate any obstructions that prevent a connection between customers and the store. The easy to scale MaxxPay® is a payment processing solution that connects the store with customers.

Total Touch® is a powerful, easy-to-use restaurant software that serves all food outlets and eateries, big and small, with its simple interface and unique features.

EMSmobile, another leading-edge EMS solution, allows ISO agents to offer merchants a payment processing solution that makes it a breeze for small businesses to accept front and back-office payments from a merchant's digital device anytime, anywhere. The EMS powerful Virtual Terminal technology supports EMSmobile to make payment processing easier for merchants.

Payment Gateway Virtual Terminals that EMS ISO agents can offer provide merchants with a browser-based interface to effortlessly run their Gateway just like a credit card terminal from any web-enabled device.

ISO Agents also have payment solutions for e-commerce businesses to establish their online presence or expand their website. The EMS product suite facilitates the task of payment processing for an existing e-commerce store.

Matt Shepard highlights the array of value-added products and services EMS offers as part of the ISO Agent program to help agents expand their sales arsenal and open the door to potential deals. "Our in-house creative professionals design and develop mobile-friendly, responsive websites that adapt across desktop, tablet, and mobile devices. We have the tools and expertise to help your merchants provide a consistent and contextually relevant user experience for their customers. We also offer web hosting services to give your merchants virtual real estate on the web."

The EMS boasts a creative design team that creates unique gift and loyalty card designs for better customer engagement. These make valuable add-ons to attract and gain new loyal customers and increase profits from selling merchant services.

Those interested in exploring the ISO Agent Program should check the Electronic Merchant Systems website. EMS is known within the industry for its top-rated ISO agent program with payment processing products and services. As an agent partner, Electronic Merchant Systems believes in offering flexible, scalable solutions that cater to the needs of its agents today while anticipating future needs to help small merchants grow their business portfolio.

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For more information about Electronic Merchant Systems, contact the company here: Electronic Merchant Systems (800) 726-2117 info@emscorporate.com 250 W Huron Rd #400 Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems' mission is to be the industry leader in merchant services and payment processing solutions.

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