

Palmtree Cash Home Buyers: 3 Steps To Selling Via A House Via Rent To Own Agreement

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Palmtree Cash Home Buyers, a professional Cash Home Buyer based out of Fort Lauderdale, Florida, is reaching out to share three important steps in selling a property via a rent to own agreement. Palmtree Cash Home Buyers is known for helping their clients sell their homes quickly for cash in South Florida and the surrounding areas.

Fitz Thompson, a representative for Palmtree Cash Home Buyers, says, "We buy houses and we sell houses. We've been in this business for a long time, and we've got a lot of experience in this field. While selling a property through a rent to own agreement can be a great thing for both parties involved, there are certain details that everyone who is thinking of doing this needs to keep in mind."

A rent to own agreement is a great alternative for people who do not want to go through the whole process of getting a mortgage, going through credit checks and scrounging up the cash for down payments. In a rent to own agreement, the buyer agrees to rent a property for a certain amount of time, with the option to buy it before the lease expires. These agreements usually consist of two parts: a standard lease agreement and an option to buy.

This is also a great option for sellers who want to sell the property but are in no rush to do it because it allows them to earn some income and actually secures them buyers who are more likely to buy the property than not. More information about the rent to own process for sellers can be found at the following link: [Sell House Rent To Own](#).

However, the process to find tenants/buyers for the rent to own agreement is not as simple or as straightforward as finding tenants to just rent a property. As Palmtree Cash Home Buyers explains, the first step is always to find the right tenants. Thompson says, "When entering into a rent to own agreement with a potential tenant/buyer, you'll want to make sure it is someone you know and can trust. Remember, your goal

is to ultimately sell the house, and you definitely don't want to have to worry about the deal not going through when the lease to own term is up. Additionally, since you will be dealing with them for the renting period, it also helps to ensure that they are someone you can get along with.?

Once the right tenant has been found, the next step is to run the numbers. In rent to own agreements, the sellers are taking the route of delayed returns: holding off on immediate cash to get a larger payoff in the long term, but that does not mean that they cannot still make sure that they are getting a good deal. Thompson says they should consider the following: ?How much will you need as a fair deposit? Are you going to have an option fee? How much will that be? These are just some of the things you need to take into account before you draft up any contract, and these all involve considering the money you stand to make now versus in the future.?

Then, both the seller and the tenant/buyer will need to have a discussion to agree on other fine details, such as the down payment, monthly rental, how much time the tenant/buyer has before they have to buy the house, who is responsible for the taxes/maintenance and more. Once these details have been agreed upon, then the path is clear for both parties to proceed with the contract.

Thompson says, ?If you need any help with the rent to own process, either as a buyer or as a seller, feel free to get in touch with Palmtree Cash Home Buyers and we?ll gladly help you out.?

Learn more about Palmtree Cash Home Buyers, their history in the field and their wide-ranging services at the following link: [Buy House Rent To Own](#). Those interested may reach out to Fitz Thompson via email or phone to follow up on any further inquiries. Alternatively, one can use the contact form on their website. Social media users may also follow Palmtree Cash Home Buyers on their preferred platforms in order to stay abreast of their latest activities, announcements and offers. Find them on Facebook, LinkedIn, Twitter and more.

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For more information about Palmtree Cash Homebuyers, contact the company here:[Palmtree Cash Homebuyers](#)[Fitz Thompson](#)[9542289507](#)[getoffer@Palmtreecashhomebuyers.com](#)

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