

# Digital Marketing Agency Stresses Importance of Blogs in SEO

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All Systems Go Marketing, a digital marketing agency based in La Mesa, CA, wants to advise businesses not to neglect their blogs, despite their apparent decline in popularity because of the rising interest in social media and videos. According to them, blogs continue to be valuable in SEO efforts and in boosting the ranking of a website in the search engine results. An important reason is that blogs are unique due to a number of reasons. These reasons include the flexibility afforded by blogs such as their ability to contain other content formats, such as videos and infographics; the fact that there are still a substantial number of blog followers; and the observation that blogs can offer some kind of intimacy with a brand or business.

Craig Wright, owner of All Systems Go Marketing, says, "Blogs are still an integral component of your online marketing mix and should never be disregarded. Have a look at your blog, put some life into it, and be amazed by the results. Let us help you bring more customers to your business even in these troubling times."

One way to increase the impact of a blog for digital marketing is to use social media to promote blog articles. This is actually a no brainer because most people, especially during the current pandemic, are finding comfort in using social media networks while staying at home. It is therefore a good idea to use a business' social media pages to promote certain blog entries. People will likely read those blog entries if they have been posted on social media. And chances are, they will make some comments about the articles and they may also start to follow the blog and continue reading articles from there. They may even share some blog articles on their social media and the number of people reading the blog may grow exponentially.

An important advice to follow in using a blog to promote a business online is to ensure that it has a unique personality. This can be done by using a redesigned logo, creating a new tagline, or applying a new website template. It is also a good idea to respond to comments to let people know that the business has personality and this can make the blog be noticeable among the crowd.

Another way to make a blog work in helping to promote a business online is to make sure that its content is

varied. If it only contains long text articles, blog visitors may soon get bored. Other forms of content should be used to ensure that readers continue to be interested. Using videos, infographics, listicles, and other forms of content can add spice to the blog and ensure that people are motivated to visit the blog and digest some of its contents.

Meanwhile, All Systems Go Marketing is an SEO company that was established in 1999 and since then, they have been working with small and mid-sized businesses to help them enhance their online presence and get more customers. In 2015, they decided to focus their efforts exclusively on the HVAC industry. While their personnel have changed through the years, they continue to focus on boosting their clients' profit by providing the latest SEO methods, the latest social marketing research, search engine algorithm analysis, and genuine results.

HVAC contractors who will use the services provided by All Systems Go Marketing will be paying for performance, unlike with other SEO companies that ask for substantial upfront fee. They will assess the HVAC website and the current situation of the contractor and offer a true assessment of what can be done. Only a small upfront cost will be asked before they begin their services. And because they also believe in the importance of accountability, they don't offer long-term contracts with lock-in requirements. This means that clients can simply stop whenever they want without worrying about any consequences.

Those who are interested in the digital marketing and SEO services provided by All Systems Go Marketing may want to check out their website, or contact them on the phone or through email.

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## **All Systems Go Marketing**

*HVAC marketing company offering a wide variety of marketing strategies, lead generation and SEO services. See the difference this HVAC SEO company can provide to your heating and air conditioning business.*

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