Cash Home Buyers Atlanta Explains the Best Way to Sell House As Is

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Cash Home Buyers Atlanta wants to inform home sellers about the best way to sell their house as is. This is important for those whose house requires repairs and those who just don?t want to be bothered with doing any repairs that would be necessary if they sell the house through the conventional approach of having it listed through the help of a real estate agent. Selling a house is a stressful undertaking and having to clean the house and make some repairs to make it presentable for potential buyers can contribute to that stress. Furthermore, cleaning and repairing the house before it can be sold will delay the selling process and some home sellers may be in a situation where they don?t have the time for such activities.

Fitz Thompson from Cash Home Buyers Atlanta says, ?You may actually find a retail buyer with the help of a real estate agent. Unfortunately, while the home buyer may be willing to accept the house as is, the home financing company may not approve of it. Some of these home financing programs have been developed for first time home buyers that don?t want the buyers to be burdened with having to do some repairs when they move in.?

It is also possible to find a home buyer who has already been approved for house construction financing. There are some financing deals that allow the buyer to do the repairs before occupancy, after which they can move in. However, this type of transaction will require some time to process and will need tons of documentation that can make them a bit burdensome. And this type of financing may not always be available but will depend on the condition of the market.

Another way to sell a house as is would be to sell the property fast for a fair price to a cash home buyer, who will buy the property in any condition, regardless of the repairs that would be needed. They will also close quickly, usually just in a number of days, instead of weeks or months. And because they buy the house with cash, there would be no need to wait for a bank to approve home financing, which could take weeks or even months.

If is important to note that when a home seller hires a real estate agent, while the listing process can be beneficial because of the broad exposure through the MLS and the wide network of the real estate agent, the problem is that the house would have to be made presentable for the potential buyers or else, they will likely turn away once they see the property. Therefore, the home seller will have to do some cleaning and repairs and these will entail a certain amount of costs. Furthermore, the home seller will have to be ready to allow potential buyers to inspect the home at any time that they desire. Some real estate agents may actually arrive at the home unannounced and the home seller may need to clean up as fast as possible. This could really be disruptive for the family and this may need to be done several times before a potential buyer may finally agree to buy the property.

There is also the possibility of the real estate agent pressuring the seller to lower the selling price just to be able to sell the property. Furthermore, until the home financing application of the potential buyer has been approved and the contract signed, the buyer may change his or her mind, and the seller would be back to square one.

Those who want to get more information as to where to find home buyers willing to accept a house as is may want to check out the Cash Home Buyers Atlanta website, or contact them through the phone or via email. Fitz Thompson says, ?Remember, we buy houses as is for cash. We make selling your house easy for you so that you can move on to the next phase of your life as quickly as possible.?

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For more information about Cash Home Buyers Atlanta, contact the company here:Cash Home Buyers AtlantaFitz Thompson7707695295sold@cashhomebuyersAtlanta.comCash Home Buyers Atlanta2330 Scenic Highway S Ste 501Snellville, GA 30078

Cash Home Buyers Atlanta

Cash Home Buyers Atlanta helps homeowners in the Atlanta Metro area to sell unwanted homes. From homes in probate to foreclosure, fire/water damage, foundation problems we will buy your house cash you pay no commission. Sell your house rent to own

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