



## **Satisfied New Owners Becoming the Rule at KIA Calgary Dealers**

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Calgary- based Northland Kia is a car dealership that goes to great lengths to satisfy their customers who do their car shopping with them. This evident by the large number of glowing reviews that are left by those that buy cars from them. What's more impressive is when reading through these reviews, most of them highlight more than one aspect of their buying experience that they were really pleased with. A quick synopsis on why people like this dealership's sales approach can be seen here at <https://northlandkia.tumblr.com>.

Some of the reasons why customers rate them very highly on reviews are because of KIA's better-than-average warranties and the way their newer cars are designed and built. Valentina Ramos wrote, "Great experience. Love the car. And love the 7-year full-service warranty. I think Kia's are really good cars now, much improved from 10-15 years ago and they are extremely reasonably priced for what you get. They drive like a BMW." Those who purchased vehicles that were not on Northland KIA Calgary's lot, rave about how their salesmen kept them informed on the progress of their vehicle's delivery. Viki Mitsoulas states, "I recently purchased a vehicle and it was one of the best experiences. Darren was great and kept me in the loop at all times with the status of the order of my vehicle. Everyone was great to deal with in all aspects. I definitely don't regret choosing Northland Kia and choosing this awesome Telluride. Highly recommend!?"

Reviews also show that repeat car buyers are still amazed at their experience when buying a new car from Northland KIA Calgary. François Mion proclaims, "Second time with this dealership and I highly recommend it! Those guys are extremely professional, helpful, and understanding of your situation. Got an accident with my first car that I bought from them, and after dealing with my insurance, went back there to figure the paperwork out with the finance department of that branch. They had my new car ready for me within 2 hours. Such a great experience! Thank You!" Many reviewers indicate that their after-sale experience has been exceptional too. Kayleen Paul wrote, "All the staff are very knowledgeable and very friendly, but Daren has gone over and above my expectations!! He sold me my Kia Telluride last year, and has been there to answer any questions or concerns ever since! His excellent customer service didn't end when I walked out of the door with my new ride." These glowing reviews were all taken from Northland KIA's Google Maps Business Listing where the large majority of reviewers rate their buying experience with this dealership 5 out of a possible 5-stars. Other Google-based information on the company can be seen here at <https://mgyb.co/s/w51iD>.

Northland KIA General Manager, Giovanni Gonzalez, says, "Although there are many reasons why customers speak highly about the service they have gotten from our dealership, the bottom line is that there is usually more than one aspect of their buying experience that they were extremely satisfied with. This is exactly what we hoped to accomplish when we set out to be the best all-around car dealership in the Calgary, Alberta area. It's something that's not only satisfying to our customers but it leaves us with a great sense of pride and accomplishment too."

Gonzalez also admitted that the quality of the cars that Kia Makes helps them out a great deal too. He says that each year more outstanding features seem to be added to KIA models without the price going up proportionately. That makes it a nice win-win situation for both the dealership and its customers. He added that one of the hot sellers at their dealership now is the 2021 KIA Telluride that is a larger-sized SUV that comes standard with many outstanding features. Their popular KIA Sportage vehicles were even the subject of a recent press release that can be seen here at <https://www.pressadvantage.com/story/41686-recent-kia-calgary-press-release-announces-the-arrival-of-the-2021-kia-sportage-at-the-dealership>.

The general manager says that those who are looking for more information on their sales or vehicle maintenance services are welcome to call them, send them an email, or they can fill out the "ask a question" form that's found on the dealership's website. Those that go to Northland KIA's website can also look at the new and used vehicles that they have on hand and they can schedule an appointment for service too.

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## **Northland Kia**

*Welcome to Northland Kia, your friendly Kia dealership here in the Calgary, Northland Village, Cochrane, and High River areas. Here, you'll find quality vehicles such as the Kia Sportage, Kia Sorento, and the Kia Forte.*

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