Cash Buyers Are Seeing a Negative Impact Due to Higher Interest Rates

March 31, 2021

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Dependable Homebuyers is predicting that the high-interest rate environment will have quite an impact on real estate investors making cash purchases. This increase provides a great opportunity for cash investors to get great deals on real estate purchases.

Typically, a very small percentage of purchases are done with cash in the real estate market. However, making cash purchases is becoming much more popular in the real estate market. This can be attributed to the higher interest rate environment.

Since the beginning of the year interest rates have risen. These increases are going to provide some great opportunities for cash buyers. The higher interest rates are going to force a lot of investors to pull out of the real estate market. This is going to open the door for cash investors to step in and get some really great deals. On the flip side, the increases and investors pulling out is going to force homeowners to accept lower offers than they had originally been asking for. The result of that will end up being a competition between homeowners to see who can afford to lower their asking price the most to lure in potential buyers.

When an investor uses cash to make a purchase, they are able to avoid paying high-interest rates. This also provides sellers with the opportunity to avoid having to have an appraisal done.

The way Dependable Homebuyers works is actually quite simple. When a homeowner reaches out, an appointment is set up to have a representative come and take a look at the potential property. The appointment is very simple and does not place the homeowner under any obligation at all. WIthin 24 hours of the appointment, a reasonable offer is presented to the homeowner. All homeowners are encouraged to take their time and make sure accepting the offer is right for them. Should they decide to accept, closing takes place within 7 days.

Throughout the years, Dependable Homebuyers has helped hundreds of homeowners sell their homes despite the higher interest rate environments. There are never any hidden fees, closing costs, or commissions associated when dealing with Dependable Homebuyers. This provides a great opportunity for homeowners who have been on the fence about selling their home. Read the recent press release they published at https://www.pressadvantage.com/story/42486-dependable-homebuyers-explains-benefits-of-selling-a-house-for-cash.

Dependable Homebuyers has built a reputation as being a go-to company for homeowners who are faced with difficult circumstances when it comes to selling their home. They have perfected the selling process making it straightforward and free of stress for homeowners. This reputation is something they stand behind as well as something that pulls in new clients, offering them the security of knowing they are working with a company who will put their best foot forward for them in getting the offer they deserve for their home.

Those interested in learning more about the company and how the process works are encouraged to take a look at their website where more information can be found

The original publication can be found at https://s3.amazonaws.com/dependablehomebuyers/press-releases/cash-buyers-are-seeing-a-negative-impact-due-to-higher-interest-rates.html.

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For more information about Dependable Homebuyers, contact the company here:Dependable HomebuyersDependable Homebuyers(443) 219-8331info@dependablehomebuyers.com7089 Copperwood Way, Columbia, MD 21046

Dependable Homebuyers

Dependable Homebuyers is a local home buying company in Maryland. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (443) 219-8331 and we?ll provide you a cash offer within 24 hours.

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