Electronic Merchant Systems Is Offering A Merchant Services Agent Program To ISO Agents In Chicago, IL

April 05, 2021

Cleveland, Ohio - April 05, 2021 -
Electronic Merchant Systems, a leading provider of payment processing and merchant services, offers ISO Agents the chance to sell merchant services in Chicago, IL. This follows on the heels of the announcement that the EMS' Merchant Services Agent Program helps ISO Agents achieve success in New York.

An ISO Agent sells credit card processing products and services to merchants that need to handle their customers' payments securely and efficiently. Electronic Merchant Systems focuses on the chance for other merchant service agents to use the industry-leading credit card processing products and services offered by the EMS Agent Program to grow their merchant portfolio and increase their residual income.

The ISO Agent program would allow savvy agents to boost their portfolio and get into the verticals they need. The program allows merchant services agents to offer industry-leading credit card processing equipment and services to merchants to improve customer retention. EMS claims that with the outstanding benefits of its program and premier payment options, merchant services agents will be able to boost their residual income, especially in a city like Chicago, the third most populous city in the country which is also an international center for businesses.

The company recommends that to become a successful independent sales agent in Chicago, the agent should offer an innovative product suite that is proven to be the right fit for the market. The company says that it offers a credit card processing suite that contains products such as MaxxPay Mobile, MaxxPay POS, Total Touch POS, and a wide range of other payment processing products that are designed to sell. The company also recommends finding the right payment processor partner that is invested in the ISO agent's success. Sales agents are likely to need support from the partner in their journey. EMS also provides a structured knowledge transfer program that keeps independent agents informed about new developments in the industry. They do so through avenues such as informative newsletters, webinars, and training.

Partnering with the EMS ISO agent program opens up the city?s potential to be a growth driver for merchant services sales agents. The city?s tourism industry and its importance as a commercial hub make it a great starting point for agents looking to grow their merchant portfolios. Agents can fulfill their merchant's many needs while being backed by the high-quality services and products offered by EMS. EMS will also give its agents access to credit cards processing services such as card not present options, near field communication, innovative point of sale solutions, credit card terminals, mobile payment solutions, and online payment gateways.

Electronic Merchant Systems has been helping ISO Agents achieve their full potential since 1988. The company?s foundation was built on providing high-quality payment processing services and support to traditional merchants. Since its inception, the company has expanded its focus to offer a variety of eCommerce and mobile payment solutions so that merchant services sales agents can give their merchants the ability to succeed in the continually evolving customer landscape.

The EMS Agent Program Executive Vice President, Matt Shepard, says, ?Our ultimate goal is to be a one-stop-shop for all of our merchant services agent's needs. Whether it be technology, US-based customer support, we want to provide tools and services that agents need to excel. We back up our claim with simple, secure, and reliable payment processing technology. Our ISO Agent Program allows agents to provide merchants with the credit card processing products and services they need to handle their customers' payments quickly and securely. We have spent over 30 years in this business, helping our agents succeed and be leaders in the merchant services industry. Come and schedule a call with us to find out more about what we have to offer.?

Electronic Merchant Systems is headquartered in Cleveland, Ohio. Potential independent sales agents can learn more about the company and its ISO Agent program in Chicago, IL at https://www.emscorporate.com/iso-agent-program-chicago-il.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

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open communication. At EMS, we want you to succeed because when you do, we succeed as well. With the best ISO Agent Program in Chicago, we know we are the best choice for you. Know Everything about the Payment Industry To be a successful merchant services sales agent, you have to be knowledgeable and stay on the cutting edge of the credit card processing industry. From an informative newsletter to webinars and training, we work hard to ensure that you are kept up to date on all the processing industry's critical changes. Merchants need an expert to help them make the best choice for credit card processing services. When you become apart of the EMS Agent Program, you'll be the expert they look to and trust. Being a part of EMS allows you to consult on any doubts with a USA-based customer service support team. They can reply to you and your merchant's questions and concerns 24/7/365. EMS Agents Can Help Merchants Offer the best payment processing services.EMS Agents Can Help Merchants Offer the best payment processing services. Why Should I Partner With EMS' ISO Agent Program? Annually Chicago sees over 50 million tourists who travel to the city to sample the famous deep-dish pizza, Millennium Park, or the Art Institute of Chicago. In addition to the tourists who travel to experience Chicago's culture, many come to attend games by the city's five professional teams. Whether it's attending Bears games at Soldier Field in the fall, or going to the United Center to watch the NBA's Chicago Bulls or the NHL'S Blackhawks in the winter, to attending White Sox and Cub games in the spring, the city and businesses see a steady stream of tourism throughout the entire year. This makes Chicago a destination city that millions travel to. With the amount of tourism and the economy's strength due to its diversification, local businesses need efficient and secure payment processing products and services to handle the amount of business at the busiest of times. When you partner with EMS' merchant services agent program, you'll have the payment processing solutions to offer mobile payments and online payment options to help your merchants be where their customers are. Not only will you have the service and support you need to have success, but as a sales agent, you'll also get access to credit card processing services like: Credit Card Not Present Options Near Field Communication Options Innovative Point of Sale Solutions Credit Card Terminal Mobile Pay Solutions Online Payment Gateways When you have the support and access to an innovative credit card processing suite, you'll be able to have the success you deserve. Screen Shot 2020-04-11 at 1.19.32 AMScreen Shot 2020-04-11 at 1.19.32 AM Discover a Better Partnership with Solutions that Sell: With our ISO program, we empower our Sales Agents by providing a full product suite while maintaining transparency and providing impeccable support. When you join the EMS Agent Program, you'll be offering true payment solutions that sell. credit card processing solutionscredit card processing solutions Card Present Solutions With an array of state of the art point of sale systems, EMS can deliver in any retail environment. card_not_present_solutionscard_not_present_solutions Card Not Present Features Providing convenience to merchant's customers while maintaining a secure environment for the merchant. value_add_servicesvalue_add_services Value-Added Features Products that allow current customers to remain loyal, gain new customers and allows merchants to run their business more efficiently.

What Benefits Do I Have Access To When I Join The EMS Agent Program? Our merchant services agent program in Chicago offers the business solutions that your merchants need. As one of the merchant processing industry leaders, we know the challenges you can face and can help give you the advantage you

need for success. We offer you a chance to build a great portfolio, network with professionals in the industry, and wonderful benefits for being part of our team. Daily Residuals One benefit that our merchant payment processing agents get is daily residuals. You have access to your earnings anytime you need them. With daily residual payouts, you can receive your residual income in no time. And with MyPortfolio, which operates with complete transparency, you can check all payouts to the penny on the agent portal. The Most Sponsor Banks EMS cooperates with more sponsor banks in the merchant processing industry than its competitors. This means that you won't have to limit the types of businesses you approach and can get into challenging verticals you need for success. It also allows you to get your merchants approved sooner. Thanks to this, your clients will recognize you as an expert and come to you for all their merchant processing needs. They'll trust you as their merchant services agent and refer you to other business owners to grow your pool of potential clients. Sponsored ISO Registration Are you ready to take the next step in the merchant services industry? We can help you become a registered ISO and enhance your brand by adding your company logo to merchant applications, statements, and more. Becoming a registered ISO on your own can be expensive and complicated. EMS has the experience and knowledge to help you gain your iso registration. White-labeling Agent Portal Another benefit when you partner with EMS is the ability to use our tools as your own. With us, you can white-label your sales agent portfolio. You can have a professional feel and look without any additional expenses. Customized Agreements Even though creating one universal offer for all businesses sounds simple, it isn't easy. There are no two businesses that are the same, and offers should be flexible. With customizable agreements, you can tailor a proposal that would suit your client's needs perfectly. This way, you show not only professionalism but also an individual approach to the merchant. Comprehensive Sales Portal At EMS, you have access to MyPortfolio, allowing you to manage your business anytime and anywhere seamlessly. It is a user-friendly and simple platform that can help you to succeed. You can track your payouts and check how your business is doing, too. MyPortfolio makes your work transparent and effective. Constant Support Besides having a dedicated relationship manager, you also have 24/7/365 US-based support to ask about your payouts or clarify some doubts that can appear during the selling process. If your merchant asks you a difficult question that you don't know how to respond to, don't worry, our support team will have an answer for you. EMS ISO Agents can offer top of the line credit card processing solutionsEMS ISO Agents can offer top of the line credit card processing solutions Sell Merchant Services In Chicago, ILSell Merchant Services In Chicago, IL Join An Agent Program Invested In Your Success Join The Best ISO Agent Program in Chicago, IL! Our number one priority is to provide you with a solution that can help your merchant to succeed. With the resources you'll have access to, you will be a leader in the card processing industry. You'll have the knowledge and tools to be able to offer services to multiple verticals, whether it's a restaurant, retail stores, small or large businesses, as well as online payment integrations for e-commerce merchants. With the EMS's support, you'll be able to succeed as a merchant services sales agent. Our products and payment processing services are among the main reasons so many ISO agents work with us. You can present merchants a great deal with the payment processing options that they need. Contact us today to learn more details about the long term success you can have with the Best ISO Agent Program in Chicago, Illinois.",

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        "disambiguatingDescription": "When you partner with the leading payment processor we can help you become leaders in the merchant services industry.  With our cutting-edge credit card processing products and services, to our responsive customer service team, we will help you become the best merchant services agent possible. ",
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            "@id": "https://www.emscorporate.com/"
        },
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        "areaServed": "https://en.wikipedia.org/wiki/United_States",
        "audience": "ISO Agents, merchant services resellers,",
        "serviceOutput": "When you become an EMS ISO Agent you get industry-leading payment processing products and services.  24/7/365 US based customer support.  An online management portal. Help becoming a registered ISO.  The most sponsor banks to help you close deals quicker and in more verticals. ",
        "@id": "https://www.emscorporate.com/iso-agent-program/"
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    "additionalType": "https://en.wikipedia.org/wiki/Merchant_services",
    "mainEntityOfPage": "https://www.google.com/maps?cid=4385688575263812265",
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industry",
"audience": "ISO Agents and Merchant Services Sales Agents Selling Merchant Services",
"areaServed": "https://en.wikipedia.org/wiki/Chicago",
"serviceType": "We offer the leading payment processing products and services that help ISO Agents be the leaders in the payments industry.",
"serviceOutput": "ISO Agents get transparency and support from the leading payment processors in the merchant services industry. With our support ISO Agents can be leaders in the merchant services industry.",
"url": "https://www.emscorporate.com/iso-agent-program-chicago-il",
"description": "EMS' ISO Merchant Services Agent Program in Chicago, IL, gets you into the verticals you need for success. Get 24/7 support & grow your portfolio!",
"image": "https://www.emscorporate.com/hs-fs/hubfs/Agent10-min-1.png?width=634&name=Agent10-min-1.png",
"name": "ISO Agent Program Chicago, IL",
"alternateName": "Merchant Services ISO Agent Program Chicago, IL",
"@id": "https://www.emscorporate.com/iso-agent-program-chicago-il#Service"
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Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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