

On the Fast Track: Thousand Oaks Staffing Company Sales Rep Sprints to the Finish Line

June 11, 2021

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Thousand Oaks, CA, May 20, 2021 ? Local Thousand Oaks staffing company, Express Employment Professionals very own Business Development Specialist Kathya Fuentes made it through a rigorous 26-week production goal program known as Fast Track. She completed the sales incentive program in 22 weeks. This incentive program designed by Express Employment Professionals Headquarters is designed to help Sales Representatives launch their staffing careers with Express Employment Professionals and to help with the growth of the branch. In order to hit the goal, the Sales Rep must be dedicated to sales activity, persistent, goal-driven, and collaboration with their team.

Fast Track is awarded to new offices billing 16 clients in one week or $60,000 gross margin during the first 26 weeks of business. Resale offices or staffing businesses that have Teamed with Express (TWE) must bill 16 clients in one week above their client count baseline or $60,000 gross margin above their gross margin dollar baseline during their first 26 weeks of business.

The purpose of Fast Track:

- Establish the right sales habits early
- Set an early milestone of achievement
- Build the momentum to stay on target and reach Circle of Excellence
- Develop a wide client base

Milestone 1 ?Fast Track? prize package: The owner will receive $1,000 in Express Blue Bucks.

Kathya Fuentes had this to say about the accomplishment, ?It was all the team. Without them I never would have made this goal.?

Express has 800 locations and is on a mission to put a million people to work annually. The Ventura County offices began operation in 2006. The teams at Express in Oxnard and Thousand Oaks help as many people as possible find good jobs, by helping as many clients as possible find good people. Express serves a variety of fields, including Professional, Finance and Accounting, Administrative, and Commercial with temporary, evaluation hire, and direct hire employees. For more information, please call our office in Thousand Oaks (805) 418-1111 or in Oxnard (805) 973-1870.

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For more information about Express Employment Professionals - Thousand Oaks, CA, contact the company here:Express Employment Professionals - Thousand Oaks, CANeil McMillan(805) 418-1111Jobs.ThousandOaksCA@ExpressPros.com600 Hampshire Road #201Thousand Oaks, CA 91361

Express Employment Professionals - Thousand Oaks, CA

Express Employment Professionals of Thousand Oaks, CA is a leading Staffing Agency that provides temp services to local businesses and job hunters in Thousand Oaks, Westlake Village, Moorpark and surrounding areas.

Website: https://www.expresspros.com/ThousandOaksCA

Email: Jobs.ThousandOaksCA@ExpressPros.com

Phone: (805) 418-1111