Electronic Merchant Systems Offers Their ISO Agent Program In Georgia

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Cleveland, Ohio - June 21, 2021 -
Ohio-based Electronic Merchant Systems (EMS) is offering its ISO agent program to Merchant Services Sales Agents in Georgia after announcing the expansion of its ISO program in Illinois.

EMS is looking for merchant services ISO agents that want to expand their merchant portfolios.

To learn more about what EMS' ISO Agent Program in Georgia offers, click on the following link: https://www.emscorporate.com/iso-agent/ga.

When a credit card processing agent partners with the EMS, they partner with a company that puts Agents first.

From payment processing products and services designed to sell to 24/7/365 US-based customer support, agents will have the tools they need to be leaders in Georgia's merchant services industry.

There are several advantages that the EMS ISO Program provides merchant services sales agents.

The first benefit they have access to is the industry-leading agent portal designed by agents for agents. With this comprehensive sales portal, ISO's don't have to invest their time and money into creating a system. They'll be able to track residuals down to the interchange level and follow the performance of their clients.

Another added benefit is that Agents can white label the portal with their logo, giving them a professional look without the added expense of investing in a marketing company.

Customizable agreements are another advantage that ISO Agents will have access to when partnering with EMS. No two merchants are the same, and there are no templated offers that an Agent can take from

business to business. As a member of the EMS ISO Program, Agents can create specific agreements that will allow them to close deals because they match what their merchants need.

Another benefit that an Agent will have access to when they begin selling merchant services with EMS is sponsored ISO registration.

When a credit card processing agent is ready to take the next step in the payments industry, EMS is there to help. Agents can gain their ISO registration, allowing them to take their business to the next level.

In addition to the benefits mentioned above, EMS also has more sponsor banks than any other ISO Programs. This allows Agents to get deals done quickly and get into challenging verticals in Georgia that were once off-limits are now open to EMS merchant service sales rep.

With the opportunity to close more deals and get into different verticals, Georgia ISO Agents will have the opportunity to boost their residual income. And unlike other ISO programs, they have control over their payday with EMS' daily residual program. Once a merchant begins using the services provided, the Agent gets access to those residuals the very next day.

Another benefit of being an EMS merchant service sales rep is offering industry-leading payment processing products and services that help their clients' process payments quickly and securely.

An ISO in Georgia can offer their merchants a wide range of products and services through EMS. These include: innovative POS solutions, near-field communication options, mobile payment solutions, credit card terminals, online payment gateways, credit card not present alternatives, and virtual terminals.

With products designed to sell, merchant services resellers will be able to provide their clients from Atlanta to Zebulon with unparalleled merchant services.

"For over 30 years, we've been helping Agents become leaders in the merchant services industry," says Executive Vice President Matt Shepard. "We put our Agents first. From making sure they have a response to their question by the end of the day to giving them the tools they need for success, we are dedicated to helping them be at the forefront of the industry."

With the ability to get into more verticals, boosting residual income, customized agreements, and payment processing products designed to sell, the EMS ISO Agent Program allows agents to be leaders in their field.

Those interested in the best ISO Agent Program in Georgia can check out the Electronic Merchant Systems website or contact them on the phone or through email.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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