Electronic Merchant Systems ISO Agent Program Helps Merchant Service Agents in Massachusetts

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Electronic Merchant Systems, based in Cleveland, OH, is happy to announce that their ISO Agent Program has helped merchant service agents and ISOs in Massachusetts through their cutting-edge payment processing services and products. A merchant services agent can achieve success by helping their merchants with payment solutions that can handle customers? transactions securely and quickly. More about this can be learned by visiting https://www.emscorporate.com/iso-agent/ma.

With the EMS ISO Agent Program, merchant services agents can offer their clients a wide range of products and services, such as: near field communication options; credit card not present options; mobile pay solutions; virtual terminals; innovative POS Solutions; credit card terminals; and online payment gateways.

Those who become EMS ISO agents will become knowledgeable about the ins and outs of the payments industry. Electronic Merchant Systems provides them with webinars and training updates to ensure that EMS credit card processing agents are always up-to-date about important industry changes. These agents also have access to US-based support 24/7 every day of the year.

The EMS ISO Agent Program empowers agents through the provision of a comprehensive product suite, while offering excellent support and maintaining transparency. Important features for ISO agents include: card present solutions that are provided through a wide range of state-of-the-art POS equipment for retail stores; card not present features, which offer convenience to merchant?s customers while keeping a secure and safe environment for their customers; and value-added products that permit customers to remain loyal and enable merchants to gain new customers while operating more efficiently.

Those who become an EMS ISO Agent can enjoy a number of benefits. These include that: EMS has more sponsor banks compared to other ISO agent programs, thus allowing agents to find a processing home for those hard-to-place clients; they offer assistance to agents in becoming a registered ISO; they have a daily

residual program, which provides agents with residual income as soon as their merchants start processing; they offer customizable agreements, which means that agents can tailor-fit a proposal to fit their client's needs perfectly; and the provision of a comprehensive sales portal, which allows agents to manage their business seamlessly. It is important to note that the daily residual program is suitable for people who prefer having one payday. If they want to get their residuals weekly, they can do so. With EMS, agents are in control of when they get their money.

The comprehensive sales portal provided to ISO agents is known as MyPortfolio, which is a portfolio management system that enables them to take control of their own business, wherever they are. MyPortfolio has several security features already in place, and it can be accessed from anywhere as long as there is a secure internet connection. Its comprehensive features include: merchant acquisition tools including DocuSign and customizable pricing plans; sub-agent management capabilities; full residual reporting including summaries and visualizations; deal tracking with real-time notifications; and regular merchant tracking options.

MyPortfolio can be used by ISO agents as a powerful, transparent tool that can significantly enhance how the agent does business. Without the appropriate management, it can be challenging for agents to perform their best in this competitive industry. To ensure success for agents selling merchant services, MyPortfolio can also help agents check on how their merchants are performing and anticipate their needs to help them grow their business.

In addition, members of the EMS ISO Agent Program would be able to: increase their residual income; grow their merchant portfolio; get more approvals, and take their merchant services business to the next level. Electronic Merchant Systems points out that its goal is to provide merchant services agents with the tools to succeed.

Those who want to learn more about the benefits of becoming an EMS ISO agent in Connecticut, Ohio, and other states can check out the Electronic Merchant Systems website, or contact them on the phone or through email.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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