Electronic Merchant Systems Discusses Benefits Of Their ISO Agent Program In Maine

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Cleveland, Ohio - January 04, 2022 -
Ohio-based Electronic Merchant Systems (EMS) announces it is offering its ISO agent program to Merchant Services Sales Agents in Maine after announcing the benefits of being an EMS Agent in Oklahoma.

EMS is looking for merchant services ISO agents wanting to get into new verticals and diversify their merchant services portfolio.

To learn more about EMS' ISO Agent Program in Maine, click on the following link: https://www.emscorporate.com/merchant-services-iso-agent-program-me.

When a merchant services sales agent partners with the EMS Agent Program, they partner with a company that puts Agents first.

From payment processing products and services designed to sell to around-the-clock US-based customer support, agents will have the tools they need to be leaders in the merchant services industry in Maine.

There are several benefits that the EMS ISO Program offers to credit card processing agents.

Communication, an often overlooked benefit of ISO programs but is a critical factor that helps Agents succeed. "One of the things that we take pride in is our transparency and responsiveness," says Matt Shepard, Executive Vice President of the EMS ISO Agent Program. "We operate by the "Sundown Policy," which means whenever an Agent contacts us, we make sure that they hear from us by the end of the day. We know how critical time is when it comes to closing deals with potential merchants. Having to wait days for an answer could cause the Agent to lose that deal, and we want to make sure our team is able to close as many deals as possible."

Customizable agreements are a benefit that ISO Agents will have access to when partnering with EMS. No two merchants are the same, and there are no one-size-fits-all offers that an Agent can take from business to business. As a member of the EMS ISO Program, Agents can create specific agreements that will allow them to close deals because they match what their merchants need.

Another benefit Electronic Merchant Systems offers is white-labeling their agent portal, MyPortfolio. Instead of spending a lot of time and money trying to create management software, EMS offers their system with the ability for agents to put their name and logo on it. MyPortfolio was designed by agents for agents and provides the transparency and reporting that merchant services sales agents need to be successful.

In addition to the benefits mentioned above, EMS also has more sponsor banks than other ISO Agent programs. This allows Agents to get deals done quickly, and with that many sponsor banks, challenging verticals in Maine that were once off-limits are now open when an Agent partners with EMS.

With the opportunity to close more deals and get into different verticals, ISO Agents will have the opportunity to boost their residual income. And unlike other merchant services agent programs, Agents can decide when payday is with EMS' daily residual program. Once a merchant begins using the services provided, the Agent gets access to those residuals the very next day.

Another benefit of being an EMS merchant service sales rep is offering industry-leading payment processing products and services that help merchants process payments quickly and securely.

An ISO agent can offer their merchants a wide range of products and services through EMS. These include: mobile payment solutions, credit card terminals, innovative POS solutions, near-field communication options, credit card not present alternatives, online payment gateways, and virtual terminals.

With products designed to sell, merchant services resellers will be able to provide their clients from Auburn to Windham with unparalleled merchant services.

EMS has been helping agents for over 30 years to be leaders in the merchant services industry. Their ISO program puts agents first to ensure they have what they need to succeed.

With the ability to get into more verticals, boosting residual income, customized agreements, and payment processing products designed to sell, the EMS ISO Agent Program allows agents to be leaders in their field.

Electronic Merchant Systems has been helping Agents since 1988 and provides 24/7/365 customer support to help ISO Agents or their clients.

Those interested in the best ISO Agent Program in Maine can check out the Electronic Merchant Systems website or contact them on the phone or through email.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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