Electronic Merchant Systems Highlights Benefits Of Their New Jersey ISO Agent Program

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Cleveland, Ohio - January 05, 2022 -
Electronic Merchant Systems (EMS), a Cleveland, Ohio-based company, has been helping ISO agents across the United States achieve success for more than 30 years. They are pleased to announce the launch of their New Jersey Merchant Services ISO Agent Program.

EMS states that the success for merchant services sales agents is no longer limited to going business to business. ISO agents have had to adapt to the emergence of new technology and consumer purchasing trends going online, leading to an increase in e-commerce, online businesses, and new purchasing options like QR codes.

The EMS Agent Program has been at the forefront of the payments industry, helping agents adapt to these changes. Additional information about the benefits of their New Jersey program is available at https://www.emscorporate.com/merchant-services-iso-agent-program-nj.

EMS wants to highlight the numerous benefits of being an ISO agent through their program. Some of the advantages they offer are: having the most sponsor banks, assisting agents in becoming registered ISOs, dedicated relationship managers, world-class support, and advanced payment processing systems that are both innovative and secure.

Their agent portal, MyPortfolio, provides various services to merchant services agents. Deal tracking, residual reporting, merchant acquisition, merchant tracking, and sub-agent management are just some of the features available.

Their residual reports include: a portfolio summary, a list of the top merchants by volume and residuals, and a graph of merchant volume and residual trends.

MyPortfolio can assist with merchant acquisition via its customizable pricing profiles and the ability to submit an online application via DocuSign or tablet signing. Client service notifications and the review of monthly and batch processing statements are used to track merchants.

A company spokesman says, "Agents should expect more from their payment processing partners, and with EMS, they can. In this highly competitive industry, Agents require a payment processor that will not only meet their current needs but also anticipate future ones. As the payment processing industry advances, we work to meet the needs of our ISOs so they can provide the best credit card processing services to their clients and maximize their residual income."

Additionally, EMS wants to emphasize several reasons for merchant services agents to join their ISO program. These benefits include the ability to offer an unmatched payment processing product suite, faster approvals, the opportunity to white label the EMS agent portal, immediate access to their money once merchants begin processing, assistance from an advanced marketing team, and transparency and open communication.

Founded in 1988, Electronic Merchant Systems has helped thousands of ISO Agents develop their merchant services business and increase their residuals.

Individuals interested in learning more about the Electronic Merchant Systems Merchant Services ISO Agent Program in New Jersey may visit the Electronic Merchant Systems website or contact the company via telephone or email.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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