

Clipper Construction Boosts Communication Skills Thanks to Workshop With TALLsmall Productions

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Baltimore, MD - Clipper Construction, a commercial construction company based in Baltimore, MD, announced that they have recently completed a three-part communication workshop with TALLsmall Productions. Evan Roberts and Jeff Miller, the managing partners of the construction firm, found the training to be very helpful and with direct applicability to their company operations. Keith Scott and Rebecca Klein Scott, who co-founded TALLsmall Productions, custom tailored the sessions to the needs of Evan and Jeff and provided coaching on high impact skills that helps them differentiate themselves in the construction industry.

Communicating with clients online was a pain point that Evan and Jeff were hoping to address with the workshop. "We struggled to present ourselves in a professional manner when interacting with clients through online platforms like Zoom and Google Hangouts. There was always something missing that made us feel like we were falling short of our own expectations," explained Jeff. "Keith and Rebecca were able to improve our online communication through a combination of speech coaching and visual critiques. We now produce videos for all of our proposals using tailored language that makes us stand out from the crowd."

TALLsmall Productions is a leading provider of training workshops to enhance communication for businesses, whatever the size of the group. Whether the workshop is to be held in person or via Zoom, they guarantee 90 minutes of strong engagement with the audience and immediate impact on the client company. One of their most popular workshops is "Launch Class: Communicate with Charisma, Clarity and Compassion," which offers the quickest way to become a more effective communicator. This workshop is focused on understanding body language, eliminating cluttered wording, and becoming a more active listener. This is an interactive session where participants learn: how and why there is a need to eliminate filler words and avoid weak phrases; how to use confident body language and be able to read what people are "saying" with their body language; and hacks on how to listen to retain instead of to respond.

Evan and Jeff emphasize the following benefits of the communication workshop: speaking assistance and elimination of filler words and phrases; improvements on how Clipper Construction memorably presents itself to clients; provision of real-world sales scenarios for best practices on how to close a deal; actionable strategies for improved collaboration between the partners during client meetings; and review of the company pitch and editorial commentary on marketing materials.

TALLsmall Productions offers various kinds of communication workshops such as: more effective virtual meetings; effective email hacks to get results; leveraging LinkedIn through a profile makeover and strategy session; off-road presentations; using self-talk to soar and not to sabotage oneself; and networking to get noticed.

Former participants of the workshops have given highly positive reviews about TALLsmall Productions. For instance, Ashley H. gave them five stars and said, "TALLsmall Productions' group training was truly eye opening. They showed how many gestures, key words, and lack of eye contact can exponentially hinder your ability to engage with whomever you're speaking to. Within our group training they gave us tips and tricks on how to catch yourself doing these things but most importantly, how to stop! Realizing these habits you were never aware you may have had, will skyrocket your ability to engage anyone from a stranger on the street to an entire audience. If you want to succeed whether individually or within your company, please call these two. They were hilarious, well engaged, informative, and extremely well versed in every aspect of growth. Highly recommend!"

Founded in 2014, TALLsmall Productions has evolved into a leading provider of communications training workshops virtually around the US, for individuals and for companies like Paypal, Coldwell Banker, Graybar, school districts, and national associations. Keith Scott and Rebecca Klein Scott, the founders of the company, frequently appear on TV, discussing the impact of communication on the news, politics, and relationships. Their way of giving back to the community is by emceeding various pro-bono workshops and fundraising galas.

Clipper Construction offers commercial general contracting services in Baltimore, MD and surrounding areas with high quality services while ensuring that business operations are not seriously disrupted. Their team of skilled construction professionals are well experienced in a wide range of sizes and types of projects, including retail stores, restaurants, office spaces, non-profits, multifamily housing, industrial buildings, medical buildings, and more. They are able to handle the various construction needs of a wide range of industries, such as historical restoration, retail/office fit-out, mixed-use development, and adaptive reuse. Furthermore, they will always use advanced technology in order to achieve the best possible efficiencies in the construction process and ensure that the projects are finished on time and within budget, for full customer

satisfaction.

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For more information about TALLsmall Productions, contact the company here: TALLsmall Productions (443) 540-0125
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TALLsmall Productions

TALLsmall was started to solve the problem of people being treated badly because they did not have communication confidence. We are positioned to reach and impact people around the world develop strong confidence and leadership through communication.

Website: <http://www.tallsmallproductions.org/>

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