



## **Austin Tenant Advisors Helps Client Find Medical Office Space for Rent & Gets Great Review**

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Commercial real estate company Austin Tenant Advisors, based in Austin, TX, is happy to announce that they have received yet another five star review on Google for helping a client find medical office space for rent and they were able to negotiate the best deal. They are local experts when it comes to the medical office and dental office space market in Austin and surrounding areas. They act in the best interests of the client in locating the most appropriate office space, making sure that they will get best terms possible and the lowest lease rate or selling price.

In the above-mentioned five-star review, Monica S. said, "After contacting several other agents to assist us in locating a property for our new medical clinic, none of who would even return our calls, we found Nathan. He was fast to respond, knowledgeable about available properties, helpful in our lease negotiations, and was consistent in his follow-up. He was patient with us as new business owners and supportive of our endeavor. We have a great new location and have Nathan to thank for helping us find the right space, in the right location, with the right terms."

A spokesperson for Austin Tenant Advisors says, "Many doctors and health care business owners say they are looking for a "medical office space for rent near me." They often come to us because business owners and doctors are extremely busy and are not equipped with the appropriate market knowledge in finding the best possible office space to rent for their practice or business. We work with physicians, veterinarians, dermatologists, and optical healthcare professionals, etc. We have the tools, experience, and resources to help find them the best location, with the best demographics, and we help them negotiate the best deal possible."

Oftentimes there's little difference between medical office space and general office space in Austin. However, these differences are still critical. Health care professionals have certain requirements because of their special needs. Aside from catering to such unique needs, the office space must also be able to satisfy a number of factors: These include: exclusivity; additional build-out allowance; other concerns aside from rent; ensuring the amount of space fits the needs; and studying the specific requirements of the location.

Although it is not always an option, it is a good idea to always ask a landlord for exclusivity during negotiations. This means the landlord cannot lease nearby space to a rival health care practice within the same specialty during the term of the lease. Meanwhile, build-out costs for medical offices are usually higher compare to those for general office use. Since the improvements to be made to the office space will remain in place even after the lease term is over and it would be more attractive for those looking for medical office space. Thus, the landlord may be agreeable to provide a higher tenant build-out allowance.

Established in 2006, Austin Tenant Advisors serves as a commercial real estate company that specializes in helping business owners and companies search for the best commercial space for their requirements at the best possible rate. They can help with the search and then in choosing the proper space, and finally in negotiating the various terms of the deal, including rental rates for retail space, office space, and warehouse space. Austin Tenant Advisors takes care of the search for commercial listings, the scheduling the commercial property visits, and then transacting with all listing agents and landlords, which removes a lot of the hassle for the business owners. They will also provide the client with insider Austin market info that is not typically available from landlords or listing agents. And equipped with all the appropriate information, companies and business owners would be able to look for the best space with the most favorable lease rate and terms.

Those who are looking for a medical office or dental office space for rent can check out the Austin Tenant Advisors website at <https://www.austintenantadvisors.com/medical-office/>, or contact them through the telephone or via email. They are open from 7:00 am to 6:00 pm, from Monday to Friday.

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For more information about Austin Tenant Advisors, contact the company here: Austin Tenant Advisors Nathan K Smith (512) 861-0525 info@austintenantadvisors.com 1300 Guadalupe St #250 Austin, Tx 78701

## **Austin Tenant Advisors**

*Austin commercial real estate agency that exclusively help tenants find and negotiate warehouse, retail and office space for rent in Austin Texas.*

*Our free service will ensure you find the best space, avoid mistakes, and get the best deal possible.*

Website: <https://www.austintenantadvisors.com/>

Email: [info@austintenantadvisors.com](mailto:info@austintenantadvisors.com)

Phone: (512) 861-0525

