Resellers Pursue Success With Total Touch Reseller POS Program

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Total Touch POS, based in Cleveland, OH, is pleased to bring their comprehensive POS Reseller Program to the Kansas region. As a subsidiary of Electronic Merchant Systems (EMS), Total Touch POS has the capability to revolutionize how bars, restaurants, and similar establishments handle their Point of Sale systems. The company offers this program across the US at present, with Kansas being one of their latest locations. Learn more here: https://www.emscorporate.com/pos-reseller-ks.

POS Resellers are ideally highly motivated and independent sales agents who are willing to work hard in order to pursue a rewarding career. Total Touch is a true partner to their team of POS Dealers. A company spokesperson explains that "this program offers several significant advantages to the value-added resellers that we partner with, including uncapped income growth and the tools and opportunities to maximize their portfolio, the ability to make deals at a rapid pace, and much more." According to the company, current members of the reseller program appreciate how well it supports an improved degree of client retention, especially since the program also offers access to integrated restaurant systems. A great advantage is that merchants who decide to make the switch to Total Touch will not have to deal with the hassle of switching payment processors. As a result, resellers are able to immediately begin increasing their revenue while simultaneously helping their clients grow.

Total Touch is also proud to offer resellers access to an incredible support network, which significantly benefits their team's vast experience in every associated field. The company spokesman says, "one of the biggest benefits for our dealers is that they will be able to work with channel managers who know how to address the problems they come across and help them through challenges and issues that they may not yet be aware of. All members of the reseller program will receive all the training they need as part of this process, making them more independent and confident in their role as time goes on."

Total Touch highlights that the combination of these two factors will significantly increase a dealer's chances of maximizing their residuals and generating more recurring revenue. Most would agree that these are the ingredients to success in virtually any field, and the point of sale company knows what it takes to reach these

goals. Interested parties may learn more about the Total Touch POS Dealer Program by contacting the company?s representatives.

The more capable and equipped a point of sale dealer is, the more their clients can grow. With Total Touch's assistance, resellers can give restaurant and bar owners the tools they need to streamline their operations. A POS dealer who partners with Total Touch can offer a range of benefits, including full integration with most payment processors, allowing owners to work with whichever processor they prefer and access to a server-based system supported by the cloud. Another advantage is the ability to integrate both POS and payment processing with a single company. Given that Total Touch is used by restaurants and similar establishments across the country, the team also understands the importance of having their experts accessible to clients at all times. POS resellers may utilize this 24/7 support system whenever they need to get through any challenges they may face on their path to success.

Total Touch stands out as it can help improve the dining experience. For example, the guest experience of many establishments can greatly affect whether customers choose to keep coming back. Total Touch supports open table management, which allows a client to manage tables to help reduce long wait times and improve checkout speed, which will enable them to do more business. On the other hand, checks can be split by seat, item, or table, giving clients much more control over how they charge a group of customers. The company also knows that online and mobile ordering takes on a significant role in the dining experience, so a business can continue using Total Touch and simultaneously adapt to their customers' evolving habits and preferences.

To learn more about the Total Touch POS Reseller Program, interested parties can visit the company?s official website and associated resources. The company can also be reached through its social media platforms and via phone and email.

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For more information about Total Touch POS Reseller, contact the company here:Total Touch POS ResellerMatthew Dye+18007178360

Total Touch POS Reseller

When you partner with Total Touch®, you get Level 1 and Level 2 support 24/7 and multiple trainings weekly to ensure that you have everything you need to grow your POS business and increase your residuals.

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