Electronic Merchant Systems Is Offering An ISO Agent Program In New Mexico

May 18, 2022

Cleveland, Ohio - May 18, 2022 -
Electronic Merchant Systems (EMS) is offering its ISO Agent Program for payment professionals in New Mexico who want to grow their merchant services business. Readers can find out more about the company's offerings in New Mexico by heading over to its website at the link: https://www.emscorporate.com/merchant-services-iso-agent-program-nm.

The EMS ISO Agent program helps agents offer their merchants an industry-leading product suite that includes components such as payment processing for mobile businesses and eCommerce stores, Point of Sale payment solutions such as MaxxPay, Total Touch POS, and POS terminals, and additional features and services such as gift and loyalty programs, web design, and more. The company also assures potential agents that its streamlined processes and agent-focused approach to problem-solving means that they can approve merchants quicker, close more deals, and get immediate access to funds once their merchants begin processing.

EMS has over 30 years of experience helping credit card processing agents be successful. The program has developed relationships with many sponsor banks, which gives agents the ability to offer a processing home for those hard-to-place merchants. The company also offers an agent portal for white labeling, enabling agents to build their brand and use it as their own. The agent sales portal, MyPortfolio, allows agents to see a complete snapshot of their portfolio performance. The snapshot includes the residual summary, top merchants by volume and residuals, chargeback stats, portfolio stats, and a twelve-month graph of overall portfolio performance.

A spokesperson for Electronic Merchant Systems discusses the most significant advantage that the company offers to agents by saying, "Our 10-minute auto-approvals are a game-changer. They give our agents the confidence to approach a merchant and give them immediate access to our services the very same day. Imagine the power of promising them the features our products and services offer and then letting them

experience the benefits just a few hours later. More importantly, this removes the friction that might arise from having to wait for the payment system to go online. This will enable you to close more deals and build a sizeable merchant portfolio. Moreover, once they start processing payments, you will have immediate access to your residuals, reducing the time it takes for you to start making a steady income. That is just the experience of being a part of the EMS Agent Program. So, call us today and sign up for the ISO Agent Program in New Mexico and see unprecedented growth in your career as a credit card processing agent."

The EMS Agent Program operates on the principles of transparency and open communication. It provides all its agents the support of a sophisticated US-based support team that is available 24/7/365, as well as a dedicated relationship manager that can answer all their questions and help them secure deals with more merchants. EMS agents can also offer their merchants a cash discount program. The cash discount program allows merchants to add a small service charge to all store sales and offer a separate discount if the customer pays with cash. EMS will also help agents get registered as an ISO and improve the company's image by including their logo on merchant applications, statements, and other materials. EMS will not only assist with the registration but will also cover the cost for qualified agents.

Individuals considering participating in the EMS ISO Agent program in New Mexico and selling merchant services can contact the company at 866-525-7405.

###

For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

Website: https://www.emscorporate.com/

Email: info@emscorporate.com

Phone: (800) 726-2117

