Palm Springs Real Estate Market Still Good for Buyers As Mortgage Rates Rise

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Palm Springs, CA based Real Estate Agent Geoffrey Moore is reaching out to share comment on the local real estate market?s diminished growth in recent times. As a Certified Residential Specialist (CRS), Graduate Realtor® Institute (GRI), and an Accredited Buyer's Representative (ABR®), Moore?s expertise touches on every aspect of the industry, and his experience has largely served to expand his intuition even further. This means his insights can prove highly valuable for those who want to take advantage of Palm Springs real estate opportunities.

While some might look at the market?s direction and interpret it as a slump, caused by rising mortgage rates, Moore says this should not deter serious buyers or investors from looking for ways to benefit in the current market. Homes, he says, are still in high demand, and Palm Springs was notorious for having an extremely active real estate industry ? one that remains one of the top employers in the valley to this day, since long before the most recent health crisis prompted upheaval across the country. His advice to his community is simple: this is a good time to invest in real estate in the Palm Springs area, before interest rates go higher and while homes are in demand.

According to Moore, Palm Springs is still one of the most desirable places to live in the state, and many retirees have already invested in their peace of mind by buying houses here. With a jaw-dropping desert landscape, a view of the mountains (the Little San Bernardino Mountains to the north, the Santa Rosa Mountains to the south and the San Jacinto Mountains to the west) and a blend of culture and civilization that is unique to the area, there is little to keep anyone from making the move if they have the means. It also offers a very desirable standard of living, especially when compared with similarly priced accommodations in Los Angeles, Orange County and so on.

Moore also makes it a point to keep an eye on every new development in the market, and he assures buyers that there are still many beautiful Palm Springs houses if they wish to get involved soon. Along with offering his advice ? to avoid standing aside while these opportunities pass by ? he offers his indispensable services as a real estate agent. Notably, many have already benefited enormously from his assistance, and their testimonials can illustrate what new buyers stand to gain with him as a partner.

Cassandra C. says in their Google review, ?Geoff was fantastic to work with. He helped my husband and I find our first home in Palm Springs. We were unfamiliar with the area and his knowledgeable insight of Palm Springs was very helpful. He was patient with us during the stressful process of purchasing a home during this competitive market. Geoff was in constant communication with us and put our minds at ease. On top of it all, he put together a trades list for us to reference some of the best contractors in the area. We are so grateful to have met Geoff and can't wait to work with him again in the future. I highly recommend him if you are looking for a kind, flexible and non-pushy realtor. He will be committed to you from start to finish!?

Nancy E. also says, ?We listed our mid-century Palm Springs home with Geoff, and could not have found a better realtor. He met with us and was very knowledgeable about our area, and market values of similar homes. He helped us decide on a realistic price and gave advice on what we needed to do to get our home ready to show. He was prompt in returning phone calls, texts and emails. Geoffrey definitely enjoys what he does and is very professional and efficient.?

Palm Springs real estate buyers may contact Geoffrey Moore today to begin looking for their next home. He brings a good-natured yet determined personality to every meeting with his clients, and he is always eager to help them achieve their real estate goals. Moore can be reached via phone, email and various social media platforms.

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Geoffrey Moore Realtor

As your Palm Springs real estate agent, I'll work tirelessly to thoroughly understand your needs and to find the best solution in a way that benefits you and closes the deal. Visit GeoffreyMoore.com for more.

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