



## **Austin Tenant Advisors Offers Tenant Representation For Clients Looking For Austin Retail Space For Lease**

*July 26, 2022*

Austin, Texas - July 26, 2022 - PRESSADVANTAGE -

Austin commercial real estate company Austin Tenant Advisors is offering honest and exceptional tenant representation for businesses looking to enter the Austin retail real estate space. It is encouraging small businesses that are currently serving, or those that want to serve, Austin residents to find out more about how it never represents landlords and always looks out for the tenant's best interest.

Austin, Texas was hit hard by the 2020 coronavirus pandemic. Many stores shuttered and small businesses filed for bankruptcy as they were unable to prop up their bottom line enough to survive for just another quarter. However, the economic recovery was swift and now it has an excess of almost 50,000 jobs compared to February 2020. The retail market in Austin also looks promising as, in the fourth quarter of 2021, retail occupancy reached 96.3%, reaching the level it was in the fourth quarter of 2016. Retail space vacancies are reducing as the businesses that survived the worst of the downturn are looking to ramp up and new fledgling entrepreneurs are throwing their hats in the ring with a new wave of small businesses. As a result, the Austin retail market is more competitive than ever.

The spokesperson for Austin Tenant Advisors, Nathan Smith, talks about the need for tenant representation by saying, "As of 2022, in the Austin real estate market, demand is outstripping supply, and it is a seller's market right now. When you go in for negotiations you can expect your landlord to put up a tough fight, squeezing every dime that you have set aside for your business, and taking away every possible concession that they can. You need someone on your side who understands the current market to guide you while you answer, possibly, the question most influential to the future of your business - where do you set up shop? This is just another challenge of doing business in a market where everyone wants to maximize exposure to the high-net-worth clientele that Austin, Texas, is attracting. Don't go into this fight unaided. Entering the Austin real estate market without a reliable and supportive partner is going to handicap you before you even begin your venture. Here at Austin Tenant Advisors, we are offering you the chance at a partnership that will set you up for success from the get-go. So, if you are looking for Austin retail space for rent, call us today to enjoy the advantage of expert tenant representation services that will help you nab the choicest location for your business."

As a commercial brokerage with expertise in the Austin metro area, Austin Tenant Advisors brings a wealth of knowledge on local communities, current market conditions, and the commercial leasing process. The company says that it strives to provide exceptional service every step of the way and provide clients with a commercial real estate experience that exceeds their expectations. Whether clients are looking to lease commercial space for the first time or thinking about renewing an existing lease or expanding or relocating Austin Tenant Advisors assures them that it can help. It says that it will put its expertise to work to provide clients guidance and advice on what they need to know to make the best possible decision for their commercial real estate needs.

One of the primary advantages offered by Austin Tenant Advisors is that it solely represents tenants and does not have a duty toward any specific landlords. The company's clients don't have to worry about whether they are getting the best representation possible in the search, selection, and negotiation of commercial and retail properties. The company will draw from all the available retail space inventory on the market to help find the ideal location that matches all of its client's requirements. Once the target location is selected, it will negotiate on the client's behalf using all its experience, tools, and market knowledge to get them the best deal possible.

Readers looking for the best retail space for lease Austin TX has to offer can contact Austin Tenant Advisors at the phone number (512) 861-0525.

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For more information about Austin Tenant Advisors, contact the company here: [Austin Tenant](#)

AdvisorsNathan K Smith(512) 861-0525info@austintenantadvisors.com1300 Guadalupe St #250Austin, Tx  
78701

## **Austin Tenant Advisors**

*Austin commercial real estate agency that exclusively help tenants find and negotiate warehouse, retail and office space  
for rent in Austin Texas.*

*Our free service will ensure you find the best space, avoid mistakes, and get the best deal possible.*

Website: <https://www.austintenantadvisors.com/>

Email: [info@austintenantadvisors.com](mailto:info@austintenantadvisors.com)

Phone: (512) 861-0525

