Electronic Merchant Systems Agent Program Now Available for the Merchant Services ISO Agent in North Dakota

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Cleveland, Ohio - Electronic Merchant Systems (EMS), a company based in Cleveland, OH, is pleased to announce that the EMS Agent Program is now available for merchant services ISO agents in North Dakota. Those who become a credit card processing agent for EMS will get a number of benefits, such as: a cash discount program, 10 minute auto approval, a dedicated relationship manager, more sponsor banks, total transparency, and 24/7 US-based support.

A spokesperson for EMS says, "With our transparent reporting, you'll know exactly what you're earning, and you can see how your merchants are performing. Additionally, with our Agent portal, MyPortfolio, you'll also be able to see chargebacks and help your merchant manage their chargeback activity." He adds, "At EMS, we put Agents first. We are committed to your success and will work with you to ensure you have every opportunity to close more deals and become a payments industry leader."

A merchant services reseller needs to have the ability to approach a wide range of merchants like e-commerce businesses and retail stores. With the EMS Agent Program, Agents can confidently approach those merchants while adapting to a constantly changing market, allowing them to diversify and grow their merchant portfolio. As changes occur in technology, e-commerce, and buying trends, the merchant services agent needs to be current with the industry. EMS can help agents stay in front of those changes.

One important advantage of joining the EMS Agent Program is that Agents can get more approvals from more sponsor banks. This helps them close more sales and maximize their residual income. Agents will be able to target a wide range of verticals, and they will be able to get processing for merchants that are difficult to place.

Meanwhile, the EMS cash discount program offers merchants significant savings every month and can enhance the Agent's residual revenue.

Furthermore, EMS can help Agents in getting registered as an ISO. Becoming an ISO Agent offers the benefit of increasing their income and opening the opportunity for growth. And EMS will not just help with the registration; they will also cover the costs for qualified agents.

Another important benefit is that a dedicated relationship manager is assigned to each Agent. These managers offer dedicated support and operate on the sundown policy, which means that Agents will receive a response by the end of the day whenever they contact the relationship manager for whatever reason. This ensures that the credit card processing agent will not lose any deals or revenue due to a lack of communication. Agents will also have access to the best Agent portal in the industry, MyPortfolio, which allows them to manage their business wherever they are.

For over three decades, the Electronic Merchant Systems Agent Program has been helping ISOs, and Agents get the success they deserve in the payment industry. They help Agents grow by providing them with an innovative product suite that allows them to approach more merchants and increase their approval rates.

Those who are interested in knowing more about the EMS Agent Program in North Dakota can check out the Electronic Merchant Systems website at https://www.emscorporate.com/merchant-services-iso-agent-program-nd, or contact them on the telephone or through email.
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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

Website: https://www.emscorporate.com/

Email: info@emscorporate.com

Phone: (800) 726-2117