

Complete Realty Team Launches New Website to Facilitate Home Search

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Complete Realty Team, a company based in Marietta, GA, is happy to announce that they have recently launched a new website and will soon be connected to Internet Data Exchange (IDX) to make it easier to search for homes and save favorites. The IDX is a system that enables REALTORS® to present the most up to date and comprehensive property listing data on their own agent website. The IDX listing is essential because it allows brokers to allow one another?s listings to be shown online. Most importantly, they are publishing a blog post, from Monday to Friday, with important information on the present state of the real estate market, including tips for home sellers and buyers. Overall, Complete Realty Team is offering a complete solution for all real estate needs.

Ken Mandich, team leader at Complete Realty Team, says, ?When you need an agent that listens to you, is accessible and has your best interests in mind, we are the real estate agents to contact. Our top priority is taking care of our clients and making sure they are comfortable and know exactly what is happening with every step of the home buying or selling process. Whether you are buying or selling, we believe the entire

process should be fun and as stress free as possible. We do our very best to achieve this, but sometimes there are the inevitable ?bumps in the road? and we have the expertise to help smooth out those obstacles. We?ve earned a strong reputation for honesty, expertise and professionalism. We believe in the American dream and that home ownership should be achievable for everyone.?

Complete Realty Team is ready to provide home buyers and sellers in Cobb County, Georgia, the real estate agent that they need. Meanwhile, they want home buyers to know that more listings are coming onto the market. Recent information from realtor.com indicates that the number of homes available for sale is increasing significantly this year. This means that there are more choices for those who want to purchase a home. And because overall, inventory is still low, those who want to sell their property can still have their house stand out.

With regards to home selling, it is important for those who are planning to sell their home to note that the most recent Home Purchase Sentiment Index (HPSI) by Fannie Mae has indicated that 76 percent of consumers believe the present time is a good time to sell. It should be remembered that during the start of the pandemic, consumer sentiment was drastically down because of the uncertainty. However, since then, the percentage of consumers who feel confident that it is a good time to sell has been steadily growing. According to the most recent survey, respondents believe today is an even better time to sell a property compared to 2019, which was a strong year for the housing market.

Complete Realty Team was established to allow home sellers and buyers to find the real estate agents whose top priority is to take care of their clients and ensure that they are comfortable and know and understand exactly what is happening with every step of the home selling or buying process. With home sellers, they are ready to develop a unique and winning strategy for selling the home quickly and for the highly possible amount. Ken Mandich is a REALTOR® who serves as the team leader of the group of real estate agents. He is proficient in digital marketing and this allows the house of the seller to be placed in front of more people who are looking to buy a home. With home buyers, they ensure to protect their investment by negotiating the best possible deal, including the contract terms. And they will also provide the best resources to help the home buyers shop for homeowners? insurance, utilities, and home financing services.

Those who are interested in the various services provided by the Complete Realty Team, can check out their website, or contact them through the telephone or via email. They can be contacted 24 hours a day, at any day of the week.

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For more information about Complete Realty Team, contact the company here:Complete Realty TeamKen Mandich(404) 410-6465admin@completerealtyteam.comComplete Realty Team1642 Powers Ferry Rd

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Complete Realty Team

REALTORS® and Real Estate Agents Serving Cobb County GA. Experienced listing agents that help you sell your house for top dollar as quickly as possible. Skilled buyer's agents that know the local market and can help you find and buy the perfect home.

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