Birmingham, Alabama ?We Buy Houses? Expert Weighs In On Recent Trends

August 09, 2022

Trussville, Alabama - August 09, 2022 -
Trussville, AL based Chase Pays Cash is taking steps to help homeowners sell unwanted homes fast despite a recent reduction in the rate of price appreciation. Fueled by excessive supply and cooling demand, housing values are not appreciating as quickly as some may expect, but the company affirms that their team is ready to help sellers take advantage of current prices before the situation worsens. See more about the company here: We Buy Houses Birmingham Alabama.

According to recent studies, the annual rate of price appreciation fell two percentage points (from 19.3% to 17.3%). Some have attributed this to rising mortgage rates and inflation leading to demand to drop sharply in June, forcing prices to be adjusted despite the overall shortage of housing in the country. Notably, markets that previously boasted the highest prices in the US are now seeing the sharpest drops, with certain regions taking more than $50,000 off the price.

Notably, Chase Pays Cash, along with other experts, believes that this trend will have to continue on for some time before it leads to any lasting change. However, the company also says their team is ready to help property owners get rid of any unwanted homes now if they believe the time is right to do so (or for any other

reason). Learn more at the following link: Sell My House Fast Alabama.

With Chase Pays Cash, sellers can have their house appraised and receive an offer in a very short period. With cooling demand, some sellers may see potential buyers make offers that are less enticing than they expected, but they can always count on Chase Pays Cash to be more fair. Instead of cutting corners, the company seeks to give sellers what they are owed, and this is highly appreciated by the communities they serve.

A. Jones shares a great deal of insight into the standard experience every customer has when they approach Chase Pays Cash for help. ?I filled out the online inquiry and received a call / text from Logan within minutes,? the review says. ?We scheduled an appointment for him to see the house the same day! I initially liked that it didn?t have to be show ready for him to come see it, although we maintain a tidy house for the most part anyways. Of course, we needed some fresh paint on the walls, some carpet replaced, minor things like that here and there, but nothing too major! In all honesty, we were fully prepared to provide a $10,000 allowance for misc repairs / upgrades when listing our home anyways for a potential buyer to choose their own updates, make any inspection repairs, etc., so I expected him to deduct something similar from any offer he would make. So, all that to say we went into this with an idea of what we wanted to walk away with, but did not convey that to them just to see where he came in on his own.?

According to the customer, the inspection was conducted rapidly and professionally, and the final offer they were presented with turned out to be highly competitive, on par with the figure they would have expected with a real estate agent. However, while they were under no obligation to accept this offer, the customer adds that they did ultimately choose to go with Chase Pays Cash because the service came with a multitude of advantages that they would not have had with more traditional options.

In addition to avoiding much of the stress and hassle of selling a house on the open market, the customer says the company representative they worked with, ?was also very responsive and patient with our questions along the way, which gave me great peace of mind, and we were able to schedule closing at our convenience! We had a lot of plans in December with the holidays, so we picked January for our closing. They were very accommodating with that. Closing went exactly as scheduled and was a very smooth and simple process. This was by far the best selling experience we could have asked for! We highly recommend ChasePaysCash, LLC. if you are interested in selling your home and being in more control of the overall process.?

Chase Pays Cash wants to help Birmingham residents who wish to sell their home fast for cash. The company assures minimal hassle thanks to their streamlined process, and they even handle the majority of

the paperwork associated with the sale. Interested parties may contact the team today to have a representative stop by at their convenience.

###

For more information about Chase Pays Cash, contact the company here:Chase Pays CashChase Smith(205) 500-1784info@chasepayscashforhouses.comChase Pays Cash, LLC219 Main St.Trussville, AL 35173(205) 500-1784

Chase Pays Cash

Chase Pays Cash, LLC We Buy Houses Birmingham AL and will buy any home in any condition in as little as 7 days! Whether you?re facing foreclosure, divorce, expensive repairs, inherited an estate, or just need a quick move ? we are here to help!

Website: https://www.chasepayscashforhouses.com

Email: info@chasepayscashforhouses.com

Phone: (205) 500-1784

CHASE PAYS CASH LLC