

Complete Realty Team Explains Why You Need a Realtor to Help Buy a Home

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Marietta, Georgia - Local REALTOR® Complete Realty Team wants to emphasize why people who are buying a home will need the help of a Realtor. First of all, Realtors are licensed professionals and most home sellers will have a Realtor or a listing agent who is working for them. Home buyers will also need someone to represent their best interests, such as buyer?s agent or Realtor. A Realtor has access to a multiple listings service that lists the home available for sale and the features that each particular home has. And it is advisable to choose a local Realtor who is highly knowledgeable and experienced regarding a specific local market.

Having the assistance of a Realtor can also help the home buyer save a lot of time and avoid potential problems. And the home buyer need not worry about having to pay a commission to the Realtor because it is the home seller who typically pays for these.

Another key advantage of having a Realtor to help the home buyer is that the Realtor has the necessary

negotiating skills, particularly with regards to the selling price. This is especially helpful for first-time home buyers who are still new to the home buying process.

Ken Mandich from Complete Realty Team says, ?A lot of the work of a Realtor takes place behind the scenes. They work all hours of every day. A great Realtor will ensure that a transaction is smooth and easy and make their job seem relatively simple. In reality, that couldn't be farther from the truth. Realtors constantly absorb the stress and chaos of real estate transactions, so their clients don't feel the pressure. Buyer's agents work with clients to find properties that meet their needs and budget. Because of the number of properties available in the local market, working with buyers can be a very time-consuming activity.?

When getting the help of a Realtor to buy a home, it is also important to note that the law mandates the Realtor or real estate agent to act in the best interest of the home buyer when negotiating a deal. This is known as fiduciary duty and it can have major impact on the buyer?s decision making process. As a buyer?s agent, they are obliged to help the buyer to negotiate with sellers and their agents. This protects the buyer from unreasonable expectations from non-compensated professionals, who will benefit financially from the outcome.

Complete Realty Team has established as their main goal to allow home sellers and buyers to find the real estate agents who can help them and know how to ensure that their clients are comfortable and know and understand exactly what is happening at every step of the home selling or buying process. For home sellers, they will help in coming up with a personalized and winning strategy for selling the home as quickly and for the highest price possible. Ken Mandich is a Realtor who serves as the team leader of the group of real estate agents. He is experienced and knowledgeable in digital marketing and he uses this to help the house of the seller to be placed in front of more people who are actively looking for a home to buy. For home buyers, they will ensure to protect their investment by negotiating the best possible deal, including the terms of the contract. And they will also provide the best resources to help the home buyer in finding the best possible home financing services, homeowners? insurance, and utilities. They provide their residential real estate expertise in Cobb County, including surrounding areas such as: Acworth, Austell, Fair Oaks, Kennesaw, Mableton, Marietta, Powder Springs, Roswell, Sandy Springs, Smyrna, and Vinings.

People who would like to learn more about the services offered by Complete Realty Team, such as offer assistance to those who want to buy a home in Marietta, can check out their website, or contact them through the telephone or via email. They can be contacted 24 hours a day, from Sunday to Saturday.

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For more information about Complete Realty Team, contact the company here:Complete Realty TeamKen Mandich(404) 410-6465admin@completerealtyteam.comComplete Realty Team1642 Powers Ferry Rd

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Complete Realty Team

REALTORS® and Real Estate Agents Serving Cobb County GA. Experienced listing agents that help you sell your house for top dollar as quickly as possible. Skilled buyer's agents that know the local market and can help you find and buy the perfect home.

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