Electronic Merchant Systems Agent Program Is Available In Oregon

September 16, 2022

Cleveland, Ohio - September 16, 2022 -
Ohio-based Electronic Merchant Systems (EMS) is offering its ISO agent program to Merchant Services Agents in Oregon after announcing the benefits of being an EMS Agent in Washington.

EMS is looking for motivated merchant services agents wanting to reach new verticals and diversify their merchant portfolio.

To learn more about EMS' ISO Agent Program in Oregon, click on the following link: https://www.emscorporate.com/merchant-services-iso-agent-program-or.

When an Agent partners with the leading ISO Agent Program, they partner with a company that puts them first.

From payment processing products and services designed to sell to 24/7/365 US-based customer support, agents will have the tools they need to be leaders in the Oregon merchant services industry.

There are several benefits that the EMS ISO Program offers to credit card processing agents.

One of the most important benefits is communication. This is an often overlooked aspect of ISO programs but is a critical factor that helps Agents succeed. "One of the things that we take pride in is our transparency and responsiveness," says Matt Shepard, Executive Vice President of the EMS ISO Agent Program.

"We operate by the 'Sundown Policy,' which means whenever an Agent contacts us, we make sure that they hear from us by the end of the day. We know how critical time is when closing deals with merchants. Waiting for an answer could cause the Agent to lose that deal, and we want to ensure our team doesn't miss a deal."

Another significant benefit that ISO Agents will have access to when partnering with EMS is the fastest approval process in the payments industry.

As the home of the 10 Minute MID, EMS can help Agents close more merchants. This allows EMS Agents to maximize their residual portfolio.

In addition to the benefits mentioned above, EMS has more sponsor banks than other programs. This allows Agents to get deals done quickly and get into challenging verticals in Oregon that were once off-limits. With EMS, Agents can reach merchants in emerging categories that they couldn't before.

With the opportunity to close more deals and get into different verticals, Oregon ISO Agents will have the chance to boost their residual income. And unlike other merchant services agent programs, Agents can decide when payday is with EMS' daily residual program. Once a merchant begins using the services provided, the Agent gets access to those residuals the next day.

An EMS merchant service sales rep will also be able to offer industry-leading payment processing products and services that help merchants process payments quickly and securely.

An ISO agent can offer their merchants a wide range of products and services through EMS. These include: contactless payment solutions, innovative POS equipment, mobile payment options, credit card terminals, near-field communication, online payment gateways, and virtual terminals.

With products designed to sell, merchant services resellers can provide their clients from Albany to Woodburn with unparalleled merchant services.

EMS has been helping agents for over 30 years to be leaders in the merchant services industry. Their ISO program puts agents first to ensure they have what they need to succeed.

With the ability to get into more verticals, boost residual income, the fastest merchant approval process, and payment processing products designed to sell, the EMS ISO Agent Program allows agents to be leaders in their field.

Electronic Merchant Systems has been helping Agents since 1988 and provides 24/7/365 customer support to help them or their clients.

Those interested in the best ISO Agent Program in Oregon can check out the Electronic Merchant Systems

website or contact them via phone or email.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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