Mandich Property Group Discusses the Many Pros and Cons of a Selling Home for Cash

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Jennifer Mandich from Mandich Property Group, an Atlanta-based cash home buyer, is educating her fellow Georgians about the many advantages and disadvantages that come with selling a home quickly for cash.

Cash home buyers buy houses ?as-is? for a fair settlement that reflects the property?s value in the current real estate market. Homeowners who choose to sell to a cash home buyer, like Mandich Property Group, save a lot of time and, potentially, money. Cash home buyers make swift offers. If the homeowner chooses to go for it, they make the payment soon after. Since cash home buyers buy the property as-is, the homeowner doesn?t have to spend money fixing any damage to the property.

Jennifer Mandich explains why selling to a cash home buyer is faster by saying, ?There may be several reasons why you want to sell your house fast. If you have to move soon due to a major life event such as

starting school, starting a new career, getting married, getting divorced, or if you just need a fresh start, you can?t afford to go through the traditional means of selling property. If you approach and sign up a real estate agent, they will first list the house for sale and then spread the word in their professional network to find buyers. They will also insist on getting the property completely repaired to make it appealing to individual buyers. Real estate agents will also ask you to stage the property so that it looks presentable for open house viewings. Depending on the level of interest in your home, the realtor will have to schedule visits over a few weeks or even a few months. The process can drag on for much longer than you are willing to wait. You may also have to wait for the buyer to get approved by their mortgage provider. On the other hand, with a cash home buyer such as Mandich Property Group, you will get a cash offer for your home as soon as possible and we can close in as little as 7 days. Selling your home for cash also means that you don?t have to pay the commissions that agents usually take for listing and marketing your home. So, if you want to quickly move on from your current living conditions, there is no better option for you than approaching a cash home buyer.?

Though cash home buyers are the right choice for many homeowners, there are a few pitfalls when selling a property to such companies. The most important factor is the final selling price. Since homeowners don?t have to wait too long for the deal to close, they have to forgo some of the value of their home in exchange for the convenience of working with a cash home buyer. Since cash home buyers also don?t insist on getting the property repaired or renovated, the value of the property may decrease based on its condition. However, for many homeowners who are in desperate need of a quick cash infusion, cash home buyers make up for the slightly reduced selling price by offering a seamless, fast, and hassle-free process.

Homeowners are also requested to be careful while picking a cash home buyer to work with. Jennifer warns Georgia homeowners about doing their due diligence by saying, ?If you want to sell your house for cash you might be tempted to go with the first offer that you get. We urge you to exercise restraint and investigate the reputation of the company before proceeding. Make sure the company has a website, look at its track record of making offers and closing deals, check the credentials of the people who work there, and read what the community has to say about its services in online reviews.?

Mandich Property Group buys houses in all the major counties surrounding Atlanta including Cherokee, Bartow, Forsyth, Paulding, Cobb, Fulton, Gwinnett, Douglas, Dekalb, Fayette, Clayton, Henry, and Rockdale counties.

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For more information about Mandich Property Group, contact the company here:Mandich Property GroupJennifer Mandich770 756-8680admin@mandichpropertygroup.com2415 Broward Dr, Marietta, GA 30066

Mandich Property Group

We buy houses fast and pay with cash for fast closings. We are local to Atlanta and a family run business. If you need to sell your house fast and want the entire process stress and hassle free, we are the people to contact.

Website: https://www.mandichpropertygroup.com

Email: admin@mandichpropertygroup.com

Phone: 770 756-8680

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