



## Melbourne Property Lawyer And Conveyancer Now Seeing New Clients

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VIC based LEAD Conveyancing Melbourne is pleased to share that their office is now seeing new clients. The firm has a sterling reputation for helping clients complete real estate transfers and transactions with minimal hassle, and their move to the near-total digital office has made their services much more accessible to the Melbourne's community.

"Our primary goal is to ensure your objectives are met," states LEAD Conveyancing Melbourne. "If you are unfamiliar with the legal complexities surrounding property sales, purchases and so on, you need a solicitor who is committed to understanding what you want and making sure you get it. Once you get us involved, you can simply let us know what you want done, and our team will strive to make it happen. You will not have to worry about delays, misfiled paperwork or any other legal issue again."

Given the firm's emphasis on digital accessibility, clients will quickly find that they no longer have to take time off work or reschedule other commitments simply to meet with their Melbourne property lawyer. For

instance, the company has fully removed face-to-face appointments, opting instead to hold all communications over the phone, via email or on video conferencing platforms. As such, the office is now thoroughly virtual and electronic, making it a simple matter for clients to get hold of their solicitor on short notice. LEAD Conveyancing Melbourne says this means they also do not use paper documents; clients are able to sign where necessary using modern e-signing technology. This has the advantage of ensuring such documents are similarly within reach at all times, either through the client's personal devices or through the cloud.

Most notably for clients, this digital service has one massive benefit: lower costs. Given that many will think their needs will be met by getting a conveyancer instead of a (supposedly more expensive) lawyer, LEAD Conveyancing Melbourne is pleased to share that their digital approach allows them to offer a significantly more affordable service. As such, all have the opportunity to hire an experienced property lawyer at competitive rates. The firm also avoids the practice of introducing hidden fees, so clients will find they pay exclusively for the services they want ? no more, no less. They will never be surprised by additional charges.

Andrew W. says about the firm in a review, "Lead Conveyancing was great to work with. Thoroughly professional. They provided excellent advice and options as we went through the sales process. When we encountered delays that had contractual implications, Sherry (our contact) was able to advise us of the different approaches and potential outcomes which could arise from various scenarios. The result was that all issues were addressed and the sale was completed, albeit a week late (which was not an issue for us). I was so impressed that we have appointed Lead Conveyancing to assist us in selling another property."

An excerpt from a detailed review from Fernando N. also says, "This team of professionals worked tirelessly on my case, which the Victorian State Revenue Office deemed to be complex, with a minimum turn around time of 30 days at a time I needed it resolved within 3 days due to other deadlines. I truly felt as if I had a close family member interceding on my behalf who genuinely cared beyond the dollar bottom line. A special mention to Sherry Chen, who was the lead lawyer for my case, as her dedication, commitment and agile solutions mindset saw me meet all the deadlines and achieve settlement in time. Sherry, you have been a beacon of light at the end of my dark tunnel and I'm forever grateful for all of your efforts!?" This client further recommends that others follow their example and look closely at various firms before making a decision, but they are confident none can go wrong by entrusting their needs to LEAD Conveyancing Melbourne.

Interested parties may speak with Trinh Thai of LEAD Conveyancing Melbourne via phone or email to follow up on any further enquiries. A quote can be requested from the firm's official website as well.

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For more information about LEAD Conveyancing Melbourne, contact the company here:[LEAD Conveyancing](#)

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## **LEAD Conveyancing Melbourne**

*Our LEAD Conveyancing Melbourne office offers a residential property conveyance service in the Melbourne and the Greater Melbourne region for a fixed priced.*

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