Electronic Merchant Systems Offers Their Merchant Services Agent Program in Kansas

November 30, 2022

Cleveland, Ohio - November 30, 2022 -
Ohio-based Electronic Merchant Systems (EMS) is offering its merchant services agent program to Agents in Kansas after announcing the benefits of their agent program in Iowa.

EMS is looking for motivated merchant services agents wanting to reach new verticals and diversify their merchant portfolio.

To learn more about EMS' Agent Program in Kansas, click on the following link: https://www.emscorporate.com/merchant-services-iso-agent-program-ks.

When an Agent partners with the EMS ISO Agent Program, they partner with a company that puts them first.

From payment processing products and services designed to sell to 24/7/365 US-based customer support, agents will have the tools they need to be leaders in the merchant services industry in Kansas.

There are several benefits that the EMS ISO Program offers to credit card processing agents.

One of the essential benefits is communication. This is an often overlooked element of ISO programs but is a crucial factor that helps Agents succeed. "One of the things that we take pride in is our transparency and responsiveness," says Matt Shepard, Executive Vice President of the EMS Agent Program.

"We operate by the "Sundown Policy," which means whenever an Agent contacts us, we make sure that they hear from us by the end of the day. We know how critical time is when closing deals with merchants. Waiting for an answer could cause the Agent to lose that deal, and we want to ensure our team closes as many deals as possible."

Another significant benefit that ISO Agents will have access to when partnering with EMS is the fastest approval process in the industry.

As the home of the 10-Minute MID, EMS can help Agents close more deals with merchants. This allows Agents to maximize their residual portfolio.

In addition to the benefits mentioned above, EMS has more sponsor banks than other programs. This allows Agents to get deals done quickly and get into challenging verticals that were once off-limits. With EMS, Agents can reach merchants in emerging categories that they couldn't before.

With the opportunity to close more deals and get into different verticals, Kansas ISO Agents will have the chance to boost their residual income.

And unlike other merchant services agent programs, Agents can decide when payday is with EMS' daily residual program. Once a merchant begins using the services provided, the Agent gets access to those residuals the very next day.

An EMS merchant service agent will also be able to offer industry-leading payment processing products and services that help merchants process payments quickly and securely.

An ISO agent can offer their merchants a wide range of products and services through EMS. These include: contactless payment solutions, innovative POS equipment, mobile payment options, credit card terminals, near-field communication, online payment gateways, and virtual terminals.

With products designed to sell, merchant services resellers can provide their clients from Andover to Winfield with unparalleled merchant services.

EMS has been helping agents for over 30 years to be leaders in the merchant services industry. Their ISO program puts agents first to ensure they have what they need to succeed.

With the ability to get into more verticals, boost residual income, the fastest merchant approval process, and payment processing products designed to sell, the EMS ISO Agent Program allows agents to be leaders in their field.

Those interested in the Best ISO Agent Program in Kansas can check out the Electronic Merchant Systems website or contact them via phone or email.

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For more information about Electronic Merchant Systems, contact the company here:Electronic Merchant Systems(800) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems? mission is to be the industry leader in merchant services and payment processing solutions.

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