

Mandich Property Group Explains What to Do When Selling a Home Without Realtor

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Mandich Property Group, a real estate investment company based in Marietta, GA, has recently published a blog post that explains what to do when planning to sell your home without a realtor. They want to emphasize that it is not necessary to use the services of a real estate agent when selling a home or property. In Georgia, it is possible to sell one?s property without the help of an agent. While there are certain benefits of getting the services of an agent, with a little work, it is possible to sell the home through one?s own efforts.

Jennifer Mandich from Mandich Property Group says, ?We recently looked at a house where the seller?s agent told them to not make any repairs, or change anything and even empty the house for showings. The asking price of this property was over 500k, so it was a rather large home. The interior of the property needed painting and carpet and was almost completely bare. With that kind of asking price and everything else in the area selling for around that price in immaculate condition, this seller had their property on the market for well over a year. So by not using an agent and following advice you find on the web, you just may be better off.?

It is important to note that there is no difference in the process of selling a home with realtor representation and a for sale by owner (FSBO) transaction. An offer the home is made and once it has been accepted, the process for the sale of the home will proceed. Usually, an escrow account is opened and the buyer deposits the agreed upon amount. The buyers will start the inspection period while the home seller will present all of the mandated disclosures about the property, including the possibility of hazards in the area like waste disposal sites. The buyer will order a title report to examine all ownership and to complete all of the requirements for a financing firm to fund the purchase. With representation by a realtor, the process will be the same except for the elimination of the realtor fees and the home seller doing a bit of the work on their own.

To start the process, the home seller will need to research the MLS or multiple listing service and look for some websites that allow home sellers to post their home for sale online. They usually charge a flat rate, plus some charges for additional services. Next, the seller has to check out on the competition. It is also a good idea to check on the competition and then choose one?s list price.

For those who want a hassle-free home selling experience, they can sell their property to a cash buying company like Mandich Property Group. Since there is no need for financing and waiting for it to get approved, a cash transaction will make the process much easier. The home seller will just need to do some research to find out approximately what the property is worth. These companies will do the rest.

Mandich Property Group is a family owned and operated real estate investment company that is located in Marietta, Georgia. Its leadership team is made up of Jennifer Mandich, Natasha Mandich, and Trevor Mandich, who have a combined experience in real estate investing of more than 30 years. They will always do their best to offer the best possible solution for their clients, including the highest possible cash offer. Their clients are assured that they will not be given low ball offers that are usually encountered by home sellers when dealing with companies that offer to buy houses as is. They fully understand that those who want to sell their home as is and as fast as possible are likely to be experiencing financial issues.

Those who want to learn more about how to sell your house without a real estate agent can check out the Mandich Property Group website or contact them on the phone or through email. They are open from 7:00 am to 10:00 pm at any day of the week.

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For more information about Mandich Property Group, contact the company here:Mandich Property GroupJennifer Mandich770 756-8680admin@mandichpropertygroup.com2415 Broward Dr, Marietta, GA 30066

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