



## **Selling Phoenix Excited About Investing in Hot Phoenix AZ Real Estate Market in 2023**

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Selling Phoenix, a professional real estate service company that serves both buyers and sellers of investment property in Phoenix, Scottsdale, and Arizona, wants to point out that the Phoenix real estate market will continue to be hot in 2023. They want to point out that investing in Phoenix, AZ real estate is a no-brainer at this particular point in time. There has been a significant jump in demand for real estate properties in Phoenix as the city's metropolitan area has become one of the fastest growing in the country, with a 1.62 percent population growth and 27 percent rise in rental rates from 2020 to 2021. This growth has been fueled by the thousands of people from New York and California migrating to the greater Phoenix area.

The result is Phoenix becoming number four in year-over-year rent increases, which certainly means rental properties in Phoenix are a great investment opportunity. Vacancy rates in Phoenix are currently very low and landlords can rely on property managers to ensure the needs of tenants are served properly and the various tasks of a landlord are handled properly. In addition, home financing rates are also at low levels, which means getting funding for a real estate investment is more affordable. And the cities that are currently the best for real estate investment in Arizona include Phoenix, Scottsdale, Gilbert, Cave Creek, New River, Carefree, Avondale, Surprise, and Paradise Valley.

Meanwhile, John, the founder of Selling Phoenix, says, "We are really excited about the real estate investing opportunities in Phoenix and neighboring areas. But if you are not a seasoned investor, it definitely helps to have somebody next to you that knows the ins and outs of the property market and can walk you through the purchasing process. This is where Selling Phoenix comes in. We can help you in navigating the challenging world of real estate deals, whether you are into acquiring or selling an investment property."

John wants to advise real estate investors, whether they are considering a property for personal residence or a rental property, to ensure that they know all the "facts" about the property. This means knowing the right questions to ask the real estate agent. For instance, it would be a good idea to inquire about what renters would like about the particular neighborhood. And the challenges for people living in that particular community should also be inquired about. Also, it would be a good idea to check if the agent really knows about the real estate market in Phoenix, and so on.

Selling Phoenix takes pride in providing personalized realty services for their customers and that they are committed to ensuring the real estate buying or selling process is as hassle-free as possible. They have a system that has been proven to ensure that their customer has a good investment. John says, "We do things differently here. We take the time to learn more about our customers, understand their requirements and goals and learn what's important to them before we start seeking properties that best suit their best interests. We are not solely in the business of real estate; we are in the business of helping investors fulfill their aspirations. And that is something we take quite seriously. Throughout the years, our crew has helped a great number of people in Phoenix, Scottsdale, Tempe and nearby areas, reach their aspiration of acquiring investment real estate."

Selling Phoenix is a professional real estate service for both buyers and sellers of investment property in Phoenix, Scottsdale, Tempe, Gilbert, Chandler, and the entire state of Arizona. They are committed to revolutionizing real estate investing and their vision is an industry that is focused on developing business relationships and ensuring fair practice. John, who is the founder of Selling Phoenix, has 17 years of experience as an investor agent.

When interested in real estate investing Phoenix residents can visit the Selling Phoenix website or contact them on the telephone or through email. They are open from 9:00 am to 5:00 pm, from Monday to Friday.

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For more information about Selling Phoenix, contact the company here: Selling Phoenix JOHN(602) 899-5700 [sellingphoenix1@gmail.com](mailto:sellingphoenix1@gmail.com) 2200 E Camelback Rd #216 Phoenix Arizona

## **Selling Phoenix**

*The Selling Phoenix is a professional real estate service serving buyers and sellers of Investment property in Phoenix, Scottsdale, and Arizona. The company is comprised of a close group of talented realtors and staff.*

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