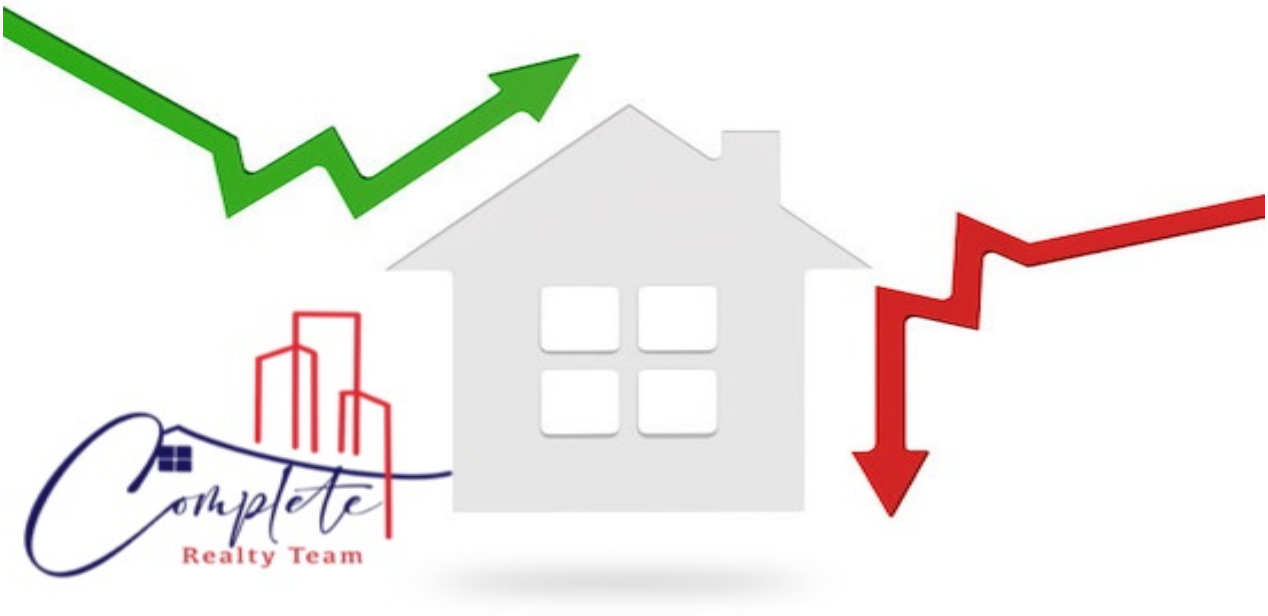

Complete Realty Team Presents a 2023 Housing Market Forecast in New Video

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Marietta, Georgia - January 30, 2023 -
Complete Realty Team, which is based in Marietta, GA, has recently posted a video on YouTube on their predictions for the housing market in 2023. REALTOR® Ken Mandich explains that there are two key factors that will shape the real estate market in 2023 and those are inflation and home financing rates. And these two factors are interconnected because higher inflation results into higher interest rates. In 2022, inflation was high and the Federal Reserve had to raise rates to control it. But there are signs that inflation is finally getting in control, which means that home financing rates are likely to go down.

While the year 2022 was a time of economic uncertainty and higher home financing rates, which significantly dampened buyer demand, it appears that there are signs of inflation getting in control, which promises lower rates. Many people involved in the real estate market are therefore excited about the prospects of the housing market in 2023.

According to the National Association of Realtors (NAR), ?While 2022 may be remembered as a year of

housing volatility, 2023 likely will become a year of long-lost normalcy returning to the market, . . . mortgage rates are expected to stabilize while home sales and prices moderate after recent highs, . . .?

Meanwhile, Lawrence Yun, chief economist at NAR, explains, ?After a big boom over the past two years, there will essentially be no change nationally? Half of the country may experience small price gains, while the other half may see slight price declines.?

The bottom line is that while the outlook for 2023 is positive, it will actually depend on the direction that inflation will take. It would be a good idea to be informed on the latest market trends and insights from trusted real estate professionals like Ken Mandich and the realtors at Complete Realty Team.

Realtors are licensed professionals who are knowledgeable and experienced about the housing market and can offer the needed guidance for both home sellers and home buyers. Meanwhile, they want to highlight certain factors that would make people choose them over other similar providers. One important factor is their focus on the human touch while applying cutting edge technology, which enables them to deliver a better level of consistency, excellent value, and service. Another factor is their belief that the home selling or buying process should be fun and hassle-free. The whole buying or selling process has to be kept as simple as possible with people who really care and provide the appropriate guidance. And lastly, what they provide to clients is honesty, peace of mind, and knowledge.

Complete Realty Team has the primary goal of enabling home sellers and buyers to find the real estate agents who would be able to help them and know how to make their clients comfortable and be knowledgeable on what exactly is happening at each step of the home selling or buying process. For home sellers, they will assist in developing a personalized and winning strategy for selling the home as fast as possible and for the highest amount possible. Ken Mandich is a Realtor who leads a team of real estate agents. He is experienced and knowledgeable in digital marketing and he applies this to help the house of the seller to be put in front of more people who are actively searching for a home to buy. For home buyers, they will help in negotiating the best possible deal, including the terms of the contract. And they will also provide the best resources to assist the home buyer in locating the best possible home financing services, utilities, and homeowners? insurance. They offer their services in Cobb County, including neighboring areas, including: Austell, Fair Oaks, Acworth, Mableton, Marietta, Kennesaw, Roswell, Sandy Springs, Powder Springs, Vinings, and Smyrna.

Those who are interested in knowing more about the 2023 housing market forecast can visit the Complete Realty Team website or contact them on the phone or through email. They can be contacted 24 hours a day, from Sunday to Saturday.

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Complete Realty Team

REALTORS® and Real Estate Agents Serving Cobb County GA. Experienced listing agents that help you sell your house for top dollar as quickly as possible. Skilled buyer's agents that know the local market and can help you find and buy the perfect home.

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