

Marietta Complete Realty Team Posts a Video and Article that Discuss What Home Sellers Need to Know About Selling Now

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Marietta?s Complete Realty Team has dedicated itself to helping home buyers and sellers in its Georgia area help smooth out those processes. It?s an experienced real estate team that likes to pass on its keen insight into the Cobb County real estate market to those looking to make home acquisitions or sell homes in that county, Metro Atlanta, and other surrounding areas. A good example of that comes in the forms of a recent Video and Blog Article that this real estate agency created. Media forms that discuss what sellers need to know about selling in today?s current real estate market.

Ken Mandich, the team leader at Complete Realty Team, says, "We are always looking for better ways to inform our clients and others as to the current real estate market in Marietta and the surrounding areas. Our new video and blog article are good examples of that. We will continue to do whatever it takes to make sure home buyers and sellers in Cobb County and Metro Atlanta stay as informed as possible to current real estate trends in the area.?

This newly posted Complete Realty Team video is directed at those interested in ?selling your house' in Marietta and the surrounding Cobb County area?s starts by stating that the company realizes that many people are hesitant to sell their homes now because they?ve heard that the real estate market has cooled over the past year. The company states in the video script that this is not entirely true and that good selling opportunities still exist. That is if a seller is willing to do certain things on their end. This includes being slightly flexible when it comes to negotiations. That?s because as more sale homes come into the marketplace buyers have more options to choose from. Second, their home?s sale price must be priced fairly. Something that knowledgeable real estate teams such as theirs with all of the tools they have at their disposal can definitely help with. Lastly, the video states that home sellers must do everything within their means to make a great first impression on prospective buyers. The video ended by saying that those at the Complete Realty Team are always willing to discuss these things further with those that are considering outing their Atlanta and Cobb County homes up for sale.

The recently posted blog article is titled ?Want to Sell Your House? Price It Right?. It expands upon the second point that was mentioned above in the newly released video. This article talks about why it?s important for home sellers to somewhat adjust their expectations in response to the housing market slowdown that resulted from a hike in mortgage rates. Key points in the article include what happens if a home is priced too low or too high and why it?s best to price a home right from the start. The blog stated that this is another area where the seasoned real estate professionals at Complete Realty Team are more than qualified to help.

Ken Mandich, the team leader at Complete Realty Team, described their philosophy by saying, ?We believe the home selling and buying process should be fun and be as stress-free as possible. Our team accomplishes this by placing knowledgeable and caring real estate experts by your side. People that are ready and able to help you understand the process and look out for your best interests. Not to mention we will display a human touch the entire time we are helping you.?

Mandich also talked about how they use cutting-edge technology, take advantage of digital marketing, and take the most honest approach when it comes to giving their clients peace of mind as they search for or look to sell a home. Something that?s ultra-important in today?s very different housing market. He also brings a unique perspective to real estate buying and selling because of his many years of experience renovating and ?flipping? homes. Firsthand knowledge that few real estate team leaders possess. Mandich added that those that are interested in using creative ways to ?selling your house in Cobb County or Metro Atlanta can contact them by phone, email, or by using the form that?s found on the Complete Realty Team website.
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Complete Realty Team

REALTORS® and Real Estate Agents Serving Cobb County GA. Experienced listing agents that help you sell your house for top dollar as quickly as possible. Skilled buyer's agents that know the local market and can help you find and buy the perfect home.

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