



## **Small Biz Marketing AZ .com Offers Experts Who Are Google Ads Certified Near Me**

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Small Biz Marketing AZ .com, a company based in Phoenix, AZ, has announced that they can provide SEO experts who are Google Ads certified near me to help local businesses use location-specific marketing to boost their customer base in their area. Google Ads offers a very effective method of generating leads for a business, particularly if it is service-based like a coffee shop or restaurant, that wants to reach out to customers within their local area. Their team members are experts in generating high-quality leads with the use of Google AdWords or Google Ads.

A spokesperson for Small Biz Marketing AZ .com says, "Google Ads is the process of identifying and attracting potential customers for your business's products or services. It is one of the best and most cost-effective methods of online advertising. The process involves creating and promoting ads that appear on the search engine's results pages when people are searching for a product or service similar to yours. These ads can be used to target specific keywords, age groups, or locations. Unlike traditional methods, Google Ads allows you to pay only when a user clicks on your ad and converts into a lead. It also provides an excellent way to build brand awareness. This is a great strategy for small businesses or new companies that are just starting out. It is important to test different keywords and phrases to see what works best for your

business and the target audience.?

Those who are looking for Google Ads management near me can request for a consultation with Small Biz Marketing AZ .com. Google Ads offers one of the most effective ways for lead generation for the purpose of attracting new customers to increase sales. With people now using the mobile devices like, smartphones and tablets, to search for establishments offering the product or service they are looking for, Google Ads is very effective because the pay per click (PPC) advertising it offers presents the ads on the first page of the search engine results whenever someone searches using a particular keyword or phrase. The results can be immediate, particularly when the potential customer that sees the PPC ad is near the coffee shop or restaurant. This potential customer may decide right there and then to visit the establishment and try the food or coffee.

Obviously, the online marketer will need to target those keywords or phrases that potential customers use on Google when they are looking for the product or service that is offered by the business. That is why the SEO experts from Small Biz Marketing AZ .com can really help with the Google Ads campaign of the client. And because the marketer only has to pay when the ad is clicked, Google Ads can be used to test the different possible keywords and phrases to find out which can provide the best results in targeting the potential customers of the business and which keywords and phrases are they likely to use when searching for the product or service.

Google Ads also offers the benefit of being affordable because the marketer only has to pay Google when a user clicks on the ad, unlike with conventional advertising where a fixed price has to be paid for the ad whether or not it generates leads for the business. Thus, it is also suitable for businesses that are just starting. In addition, it offers a way to increase brand awareness.

Small Biz Marketing AZ .com was founded with the goal of providing help to businesses in connecting with potential customers within their local area by offering an efficient and dependable platform for producing leads that can later become customers. They offer a comprehensive lead generation service that is both reasonably priced and easy to use. They want to emphasize that they stand out among other lead generation service companies due to a number of reasons, such as: their expertise, the high quality leads they can provide, their focus on helping achieve the client's business objectives, and their affordable price.

Small businesses who are searching for local ads management near me can check out the Small Biz Marketing AZ .com website or contact them on the telephone or through email.

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For more information about Small Biz Marketing AZ .com, contact the company here: Small Biz Marketing AZ .com Paul6028490662 LeadGenerationPPCads@gmail.com Small Biz Marketing AZ 4747 E Elliot Rd, Phoenix, AZ 85044 (480) 251-0765

## **Small Biz Marketing AZ .com**

*PPC ads management services involve a specialist handling a company's pay-per-click advertising campaigns to achieve a target profit and ROI through optimal bid adjustments.*

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