

LEAD Conveyancing in Geelong Is Now Featured On RESHQ

June 24, 2023

June 24, 2023 - PRESSADVANTAGE -

LEAD Conveyancing Geelong, a property conveyancing firm with a presence in multiple locations across Australia, has proudly announced that it is now a featured service provider on Real Estate Services HQ.

Founded with a mission to make buying and selling property in Australia stress-free, LEAD Conveyancing eschews the traditional work practices that conveyancing firms are stuck following and instead adopts a convenient all-digital process. The firm?s focus on offering remote paperless conveyancing services means that its clients can kick off and complete property transactions wherever they might be, without having to visit any of LEAD Conveyancing offices in person.

Trinh Tanh, Legal Director, and Founder at LEAD Conveyancing, talks about how it has changed the way property conveyancing services are offered in Australia by saying, ?We realize just how occupied our clients are with their work and personal commitments. So, by leveraging technology and scrupulously honing our workflow, we have made the conveyancing process as streamlined as it can possibly be for them. You don?t

need to take time off work or sacrifice your precious time with your family to get your property deal done. We take care of all the difficult parts and ensure you have a smooth experience from start to finish.?

The firm?s team of experienced property lawyers or solicitors handles all correspondence via email and phone and sends very little documentation by post. The documents can also be signed using e-signing technology which eliminates the need for face-to-face meetings. In case a meeting is required, clients can meet with the staff at LEAD Conveyancing via online video conference using their phone, tablet, or computer.

LEAD Conveyancing?s optimized digital processes have now earned it the privilege of being featured on Real Estate Services HQ, an aggregator website billed as ?Australia?s #1 Online Real Estate Services Directory.? Apart from this latest distinction, the firm is also a certified member of PEXA (Property Exchange Australia) and won the Customer Service Award from Word of Mouth in 2021, 2022, and 2023.

The full range of conveyancing services offered by LEAD Conveyancing Geelong includes buying an existing or off-the-plan residential property including reviewing the contract of the proposed purchase, selling an existing residential property, including drafting the contract and Section 32, also known as a Vendor?s Statement, property transfers between related parties, stand-alone contract reviews, stand-alone contract drafting, and more.

The firm?s digital-first conveyancing services have earned it the appreciation and trust of thousands of clients across the country. Australian property owners have repeatedly thanked LEAD Conveyancing for its customer service, knowledgeable and experienced attorneys, and the overall convenience of working completely online. It has even earned an excellent overall rating of 4.8 out of 5.0 on its Trust Pilot page from nearly 300 reviews and a perfect 5-star overall rating on its Word of Mouth profile from nearly 150 reviews.

A recent review from a client who completed a transaction of over a million AUD says, ?I used Lead for 3 purchases. First, Jordan Knight was extraordinary in his seamless planning and identification of key resources, then Simon Cortez was superb in making it all go to plan. I have 2 remaining purchases/transfers with Lead and will comment on those when they are complete. All in all, an excellent experience from the Lead Conveyancing team, and would definitely use them for future acquisitions/sales/transfers.?

Another client writes, ?LEAD Conveyancing was a pleasure to deal with. Very reasonably priced, and friendly, professional service. Heidi went above and beyond to get my settlement prepared and completed by a very tight deadline, following issues from my previous solicitor that put me at risk of losing my house. She made the process so simple for us. Everything was handled online or over the phone. PEXA signing, of course, but LEAD also used an app that each party could use to verify their ID remotely. This was so important, as one party to the transfer was already overseas. I highly recommend their service.?

Readers can get in touch with LEAD Conveyancing Geelong at (1800) 532-326 to inquire about its range of services.

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LEAD Conveyancing Geelong

We are conveyancers based in Geelong VIC. As property lawyers we value our clients and staff. It's our commitment to give you the best conveyancing in Geelong as possible.

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