



## **Fleet Management Consulting Firm Helps Heavy Equipment Companies Manage Their Fleet of Vehicles**

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Fleet Cost & Care, a fleet management consulting company based in Detroit, MI, is offering fleet management software to help heavy equipment companies manage their fleet of vehicles. They want to emphasize that this software is for any size company wanting to streamline their creation of quotes, scheduling, accounting, maintenance, and more. This is because renting heavy equipment is much more than simply scheduling and dispatching equipment. With their NexGen software, the company's workers and operations would be operating more smoothly, with minimal interruptions and problems, resulting into a more profitable and efficient business.

Jeff Curran, President of Fleet Cost & Care, says, "If your company uses a large group of work vehicles regularly, you will want to make sure everything is managed efficiently. With an effective consulting team overseeing the operations and analyzing the data, you can ensure that all aspects of transportation will continue to run smoothly. For the best fleet management consulting services in Detroit, Fleet Cost & Care has you covered every step of the way."

The NexGen software allows heavy equipment rental companies to enhance their worker efficiency and

internal operations, and streamline job quoting, scheduling, and billing. It also allows the company to save time, boost revenue, enhance accuracy, and maintain compliance and safety. Companies can also integrate NexGen into their accounting system to come up with a comprehensive tool that does away with the need for any other system.

NexGen allows users of the software to create and evaluate quotes in the sales pipeline. Employees can save time during the quoting process and does away with the need for duplicate entries. In addition, the centralized system makes it easy for employees to come out with a quote fast with precise customer, equipment, job site, personnel information, and safety certifications, allowing them to save time that they can spend on more important work.

For those who are wondering how to improve fleet dispatch, NexGen can help boost accuracy and minimize errors when scheduling jobs. Once the company has won a particular job, users of the software can simply transform the quote to a job and then schedule the necessary personnel and equipment. NexGen will automatically confirm the availability of the specific equipment and personnel, including the appropriate tools, and certifications needed for the job to get done.

NexGen can also help in ensuring safety by managing and monitoring safety and personnel certifications. Certifications can be monitored based on customers, employees, job sites, and at even more granular levels. It is also possible to establish coming due reports for when certifications are about to expire. If a piece of equipment or employee is scheduled for a job without the appropriate certifications, NexGen will warn the user about the discrepancy to ensure safety and compliance.

NexGen users will also be able to monitor preventive maintenance, repairs, and automate notifications of coming due and past due service. It allows for precise and accountable records of purchase orders, parts shipped and received, signed orders, payroll, contracts, and terms and conditions. Users of NexGen will be able to save time and money because they don't have to duplicate their work as a result of NexGen able to interface with almost any kind of accounting system.

Introduced in 1993, Fleet Cost & Care was founded by the owners of the JJ Curran Crane Company when they decided to go into fleet software technology. Jeff Curran's aim in establishing this company was to create a centralized software that can help in boosting revenue and decrease costs for fleet owners. The company introduced its first fleet management system in 1996 that has several features such as scheduling, invoicing, and preventative maintenance. Later on, they added more functions, including reporting capability. In 2007, the second generation of the fleet management software was developed, and this became known as NexGen. After some time, the company also developed a mobile app, which is known as Atom.

Those who are interested in fleet management consulting companies can check out the Fleet Cost & Care website or contact them on the telephone or through email.

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For more information about Fleet Cost & Care, contact the company here: Fleet Cost & Care Jeff Curran 800-281-9445 [marketing@fleetcostcare.com](mailto:marketing@fleetcostcare.com) 865 S. Fort St. Detroit, MI 48217

## **Fleet Cost & Care**

*Fleet Cost & Care offers the most comprehensive fleet management software & mobile app on the market. Serving customers worldwide since 1993, we help heavy equipment rental companies simplify and systemize their day-to-day operations.*

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