Real Estate Company in Central Phoenix Takes a Results-Driven Approach to Help Clients Discover Viable Solutions

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AXIS Real Estate, a real estate company in Central Phoenix, AZ, wants to emphasize that they are always focused on the intended results for the client whenever they provide their real estate services. As such, they are not a conventional brokerage. Their executive team, headed by owner Jason Sellers, has experience in various fields, including architecture, hospitality management, and management consulting, which provides them with the unmatched ability to offer insights from various perspectives. The approach they chose to take is to invest in their clients and provide them with fresh and innovative ideas that may serve as the solution for the client?s specific issues and allow them to achieve the best possible results.

Jason Sellers says, ?We are results-driven and strive to deliver viable solutions to complex problems. Our dynamic executive team has experience in hospitality management, architecture, and management consulting, affording us the unique ability to provide insight from multiple perspectives. Our approach is to invest in our clients and present them with fresh ideas and inventive strategies to achieve success.?

When Jason Sellers started AXIS Real Estate, he was able to make a profit on the first day. This was made

possible by his many years of experience in real estate that he had before launching his own full-service brokerage company. The company also helps landlords in managing their properties. He has observed that collaboration is vital in running a business. He says, ?Doing something with a team of the right people will make things happen faster and is more rewarding.?

Jason Sellers employed his personal savings to launch AXIS, starting the company by working out of his home, and as his business began to grow, he added staff and then finally added an office. He observed that he was lucky he didn?t experience a huge decline in tenants who were able to pay the rent during the pandemic. At that time, he said, ?Residential housing is more of a necessity. Everyone is re-evaluating what is more important to them. Whether it?s their house or their business. Unfortunately, a lot of commercial businesses aren?t going to be able to continue, so they have to make a decision on how much space they need.? He noted that their management team and licensed real estate agents have various backgrounds since they come from different industries, thus providing the firm with unique perspectives and effective solutions for different kinds of real estate needs.

Denice Scholar, who is VP of Operations, handles propertyware data oversight and account setup for leases, portfolios, properties, document flow. She also takes care of A/R and A/P for all business sales, and tax / TPT preparation and execution. She also handles correspondence with tenants, owners, vendors, and communities, with regards to leasing, lease renewals, and related topics. She also manages the real estate staff for marketing, leads and execution, and sales.

David Benton, a realtor and team leader for the TaB Group at AXIS Real Estate, handles residential and commercial real estate buying or selling various kinds of properties, such as land, homes, office buildings, and warehouses.

Established in 2008, AXIS Real Estate is a full-service real estate company with around 15 years of experience. Their office is conveniently situated in Central Phoenix, which enables them to provide their services to the entire Phoenix metropolitan area. They take pride in their proven track record and are excited to assist and guide their clients through the real estate buying or selling process.

Jason Sellers was previously from Ohio and he went to Arizona to attend graduate school at the Arizona State University, where he earned his Master of Architecture degree in 1998. His diverse work experiences in combination with his background in architecture and finance prepared him for his business serving the residential and commercial real estate market.

Those who are interested in getting the services of experienced real estate agents in Phoenix Valley can visit

the AXIS Real Estate website or contact them through the phone or via email.

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For more information about AXIS Real Estate, contact the company here:AXIS Real EstateJason Sellers602-614-5590Mail@AxisPropertyAdvisors.com727 E Bethany Home Rd D-222, Phoenix, AZ 85014

AXIS Real Estate

AXIS Real Estate is a seasoned real estate firm offering buying, selling, renting, investing, and asset management services. Our dedicated team is well-versed in the Metro Phoenix area, committed to providing top-tier service.

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