

Complete Realty Team Launches New Video Site

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Marietta, Georgia - August 29, 2023 -
Complete Realty Team, a company based in Marietta, GA, has launched a new website that makes it easy to find their latest videos. Each page in this new video site is a separate playlist with the latest video for that particular category at the top. At the present time, the video site has three playlist pages: national and local real estate news in Atlanta; information and tips for home buyers, including first time home buyers; and information and tips for home sellers.

Ken Mandich from Complete Realty Team says, ?We believe the home selling and buying process should be fun with the least amount of stress possible. The entire process should be kept as simple as possible with knowledgeable and caring people by your side. These people are ready and able to help you understand the process and look out for your best interests. We aim to provide you with honesty, knowledge and peace of mind with every step of the selling or buying process. We use cutting edge technology combined with the human touch. This is what sets our customer service apart. We do this in order to deliver a higher level of outstanding value, consistency, and service to our clients.?

On the sellers information and tips page, they provide a number of videos that offer tips and advice for selling

one?s home in the current real estate market. The latest video on this page informs sellers that home buyers are now adjusting to the new normal with relatively high home financing rates between 6 and 7 percent. With the relatively steady rates, home sales has been on the rise as buyers actively look for homes. In the previous year, when rates increased sharply from 3 to 7 percent, many potential buyers were shocked and decided to postpone plans to buy a home. However, with the rates now steady at 6 to 7 percent, buyers have become used to it and are now actively looking for homes to purchase, which is good news for home sellers.

Other videos on the sellers page include: using home equity to buy a new home; whether to renovate a home before selling; whether to get the home inspected before selling; home price decline trend finally over; the best time to sell one?s home; three things to know about selling one?s home in Cobb County; what homeowners need to know about moderating home prices; and more.

Meanwhile, on the page providing information for home buyers, their latest video tackles the question on whether to build or buy a home in Atlanta. Other videos in this page include: the primary reason for purchasing a home now; determining how much to save for a down payment on a house; real estate as the best long-term investment; renting versus buying; effect of home financing rates on monthly payments; and more.

Complete Realty Team seeks to assist home sellers and home buyers receive the services of the real estate agents who will ensure their clients are both comfortable and well-informed on the various steps they need to take in the home buying or selling process. For home sellers, they will help in the development of a personalized and winning strategy for selling the home for as high a price as possible and as quickly as possible. Ken Mandich is a Realtor with a team of well-trained and experienced real estate agents and he has also the knowledge and experience about digital marketing, which can be used to ensure that the house for sale is placed in front of more people who are actively searching for a house to buy. For home buyers, they will play an important role in helping negotiate the best possible terms. They will also provide the best resources to enable the home buyer to find the best possible home financing, home insurance, and other important services. They provide their residential real estate services in Cobb County, as well as the neighboring areas of: Austell, Fair Oaks, Acworth, Mableton, Marietta, Kennesaw, Roswell, Sandy Springs, Powder Springs, Smyrna, and Vinings.

Those who are interested in getting home buyer?s and seller's info and tips can visit the Complete Realty Team website or contact them through the phone or by email. They can be contacted 24 hours a day, at any day of the week.

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For more information about Complete Realty Team, contact the company here:Complete Realty TeamKen

Mandich(404) 410-6465admin@completerealtyteam.comComplete Realty Team1642 Powers Ferry Rd #150Marietta, GA 30067

Complete Realty Team

REALTORS® and Real Estate Agents Serving Cobb County GA. Experienced listing agents that help you sell your house for top dollar as quickly as possible. Skilled buyer's agents that know the local market and can help you find and buy the perfect home.

Website: https://completerealtyteam-kenmandich-realtor.business.site

Email: admin@completerealtyteam.com

Phone: (404) 410-6465