



Medicare Insurance Broker Aids Seniors In Texas

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Medicare users and other concerned parties may now turn to Mike Hagan from Grapevine, TX based Smart Medigap Plans for personalized assistance. Hagan leverages his position and expertise as an independent Medicare insurance broker to ensure his clients can discover the best plans available on the market today.

“There are many reasons why you may be looking for a Medicare advisor,” comments Hagan, “but most requirements often boil down to the following: a desire to have the right coverage without spending more than you absolutely have to. Medicare is meant to be affordable and accessible for the most vulnerable among us, but seniors and their families should be careful not to take this for granted. Some plans are definitely better than others, especially when taking your personal needs into account, and these choices can have a dramatic effect on your health outcomes and budget.”

Hagan understands that many people have concerns regarding the insurance industry. This concern, he says, is often justified, perhaps most so when it comes to large insurers that offer an overly broad range of options and therefore do not feel the need to invest in each client on a personal basis. This may be advantageous for an insurer’s bottom line, but it can also come at the client’s expense.

His years in the industry have led him to believe that personal, one-on-one service is crucial to ensuring people are taken care of and receive the healthcare they deserve. Since it would have been difficult to implement such changes from the inside, Hagan began offering assistance himself as a Texas Medicare insurance broker. His decades of experience in the industry ? and his expansive knowledge of Medicare ? have been at his community?s disposal ever since.

The firm is equally willing to work with people who have just turned 65 (the threshold age for Medicare) as they are with those who have already been on Medicare for years. The network of providers and options in Medicare can be confusing even to people who have actively been participating in it, and new plans are being introduced all the time. This means that information on Medicare can quickly go out of date, and only an expert who carefully tracks the industry will be able to identify the most beneficial options.

This is why seniors already on Medicare are also encouraged to speak to Smart Medigap Plans today. If they find that they are not satisfied with their current plan, it is always worth investigating whether better alternatives are now available. In addition to meeting their needs better, Hagan says his team also focuses on helping clients lower their premiums.

Smart Medigap Plans is quick to clarify that the foundation of their service is based on the idea that the client is their first priority. Insurers may be beholden to their profits, but Smart Medigap Plans does not work for any insurer. They are committed first and foremost to the client, and this means they measure success by how well a senior?s needs have been served. As such, every client enjoys a healthcare plan that is tailored specifically to their requirements, and those requirements may refer to their physical health as well as their budget.

In fact, Hagan considers himself (and his team by extension) a long term partner of every client he works with. While most may initially be satisfied with the firm?s assistance in obtaining an appropriate Medicare plan, they will also find that the firm actively explores the market again every three years to ensure no better options have surfaced. Should one be found, then they will alert the client of its existence and discuss its merits. In practice, the firm says this may help clients lower their premiums even further as time goes on.

The firm?s products include Medicare Advantage, Prescription Drug (Part D), Medicare Supplement (medi-gap) plans, along with Hospital Indemnity, Cancer, Dental and Vision coverage. Seniors are invited to contact Mike Hagan today to schedule a free consultation. More information about Smart Medigap Plans, Mike Hagan, Medicare and more can be found here: [Medicare Broker Near Me In Texas](#).

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For more information about Smart Medigap Plans, contact the company here: Smart Medigap Plans Mike Hagan 214-893-1200 info@smartmedigapplans.com Smart Medigap Plans 1108 Varson Dr, Haslet, TX 76052

Smart Medigap Plans

Insurance products and services to Medicare eligible individuals in Texas. Our products include Medicare Advantage, Prescription Drug (Part D), Medicare Supplement (medi-gap) plans, along with Hospital Indemnity, Cancer, Dental and Vision coverage.

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Smart Medigap Plans

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