



Trends and Challenges in Business Aviation
Discussion with Ed Bolen
The Aviation Insurance Podcast - Hosted by Tim Bonnell Jr.

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Ed Bolen Discusses Exciting Trends and Key Challenges in Business Aviation on the Aviation Insurance Podcast

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On the latest episode of the "Aviation Insurance Podcast," hosted by Tim Bonnell Jr., industry veteran Ed Bolen, President and CEO of the National Business Aviation Association (NBAA), shared his insights on the transformative technologies shaping the aviation landscape, the overarching commitment to safety, and the pivotal role insurance plays in the sector's continued growth.

Throughout the discussion, Bolen emphasized the importance of integrating new technologies with training and safety protocols. He shed light on the advancements in unmanned aerial systems, advanced air mobility, and the revolutionary auto-land technology, which enables planes to land autonomously. On the topic of safety, Bolen stressed the necessity of enhancing situational awareness, using data-driven approaches, and implementing standardized training curricula.

In light of the increasing costs of insurance in recent years, Bolen emphasized the importance of

transparency and the use of empirical data for fair evaluations. He recognized the pivotal role insurance plays in shaping safety, equipment, and training standards, often even more influentially than regulatory bodies like the FAA.

Looking to the future, Bolen noted that while the business aviation industry has made tremendous strides, the challenges of maintaining access to airports and airspace, articulating a positive and accurate image, and ensuring affordability persist. He also highlighted the NBAA's focus on sustainability and the industry's proactive stance on adopting green technologies.

The discussion also touched upon the much-anticipated NBAA annual convention scheduled in Las Vegas. Bolen offered listeners a sneak peek into the new initiatives, keynote speakers, and cutting-edge technologies set to be showcased at the event.

The episode wrapped up with a reminder of business aviation's role in attracting the best talent and providing growth opportunities for individuals.

The podcast is a production of Aeris Insurance Solutions. The company provides insurance for aircraft owners and aviation businesses including flight schools, FBOs, MROs, charter organizations, and agricultural operators.

The mission and values of Aeris Insurance, (and the podcast) is this:

Mission

Aeris seeks to make a lasting difference in the world by faithfully offering the highest levels of service to their clients, and using profits to help improve the lives of those in need.

Values

Meaningful Relationships ? They build authentic relationships with each other and the people they do business with.

Doing the Right Thing ? From everyday interactions to big financial decisions, they operate with honesty and integrity, doing what?s right?even if no one else knows about it.

Going The Extra Mile ? They don?t settle for what?s basic or easy ? they always look for ways to think outside the box to meet their customers? needs with unique and specific solutions.

Constant Growth ? They prioritize the development of their people so they can grow and find fulfillment. And they're intentional about educating their clients so they can manage their businesses to the best of their abilities.

Other episodes include explainers on insurance topics and terminology, expert interviews from around the aviation industry, risk management and other related topics, and business development.

Listeners can tune into the full episode of the "Aviation Insurance Podcast" for a deep dive into these topics and more.

About the Aviation Insurance Podcast:

Hosted by Tim Bonnell Jr. and Aeris Insurance Solutions, the Aviation Insurance Podcast helps aircraft owners and aviation businesses navigate the complex world of aviation insurance and risk management. From the basic principles of aviation insurance to advanced risk management techniques, the podcast serves as a comprehensive guide for all things related to aviation insurance.

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