

Complete Realty Team Explains Whether Lack of Inventory Is Good News for Sellers

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Complete Realty Team, a company based in Marietta, GA, has recently released a blog post and video that explains whether low housing inventory is good news for home sellers. According to the most recent Existing Home Sales Report of the National Association of Realtors (NAR), the number of available houses in the market is remarkably low. It was found that there is only around three months? supply of home or even less in some areas, which indicates that it is still a seller?s market.

Ken Mandich from Complete Realty Team says, ?If you?re debating whether or not you should sell your home, well, you may not have another great opportunity as this for quite some time, it?s one of the most significant advantages you have right now. When housing availability is this limited, your home will stand out, particularly if it is reasonably priced. We can?t overstress that enough. With interest rates being so high buyers are not willing to overpay for a home.?

He hastens to add, ?However, there are some early indications that additional listings are on the way.

According to the most recent data, new listings (homeowners who have recently listed their home for sale) are on the rise.? It is typical for the number of newly listed homes for sale to rise significantly during the first half of the year. The market usually cools down when the school year starts and the holidays approach. Surprisingly, the most recent Realtor.com data has shown a rise in the number of home sellers during the latter part of the year, which is contrary to the typical trend where there are usually fewer homes for sale at this time of the year.

Ken Mandich says, ?If you?ve been putting off selling your home, this could be the perfect time. That?s because, if this tendency continues, the longer you wait, the more competition you?ll face. If your neighbor also lists their property for sale, you may have to compete for the attention of buyers with that other homeowner. If you sell today, you will be able to outbid your neighbors. Even with more properties on the market, the market remains far below normal supply levels. And the inventory shortfall won?t fix itself overnight.?

In summary, those who are planning to sell their property should not wait too long before listing them for sale. With the inventory still low, there?s still an opportunity to take advantage of a seller?s market before more houses become available on the market. They encourage those who are planning to sell their home to contact them and ask them any questions about home selling.

Complete Realty Team was established to help home sellers and home buyers obtain the assistance they require from real estate agents as they go through the various steps in the home buying or selling process. For home sellers, they will help in developing a personalized and winning strategy for selling the property for as high a price as possible and as quickly as possible. Ken Mandich is a Realtor with a team of well-trained and experienced real estate agents. In addition, he has acquired significant knowledge and experience on digital marketing, which allows him to make sure that the house for sale is placed in front of more people who are actively searching for a house to buy. For home buyers, they will help in negotiating the best possible terms. They will also offer the best resources to enable the home buyer to find the best possible home financing, home insurance, and other important services. They offer their residential real estate services in Cobb County, as well as the nearby areas of: Acworth, Austell, Fair Oaks, Kennesaw, Mableton, Marietta, Powder Springs, Roswell, Sandy Springs, Smyrna, and Vinings.

Those who are interested in getting more info for home sellers can check out the Complete Realty Team website or contact them through the telephone or via email. They can be contacted 24 hours a day, at any day of the week.

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For more information about Complete Realty Team, contact the company here:Complete Realty TeamKen

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REALTORS® and Real Estate Agents Serving Cobb County GA. Experienced listing agents that help you sell your house for top dollar as quickly as possible. Skilled buyer's agents that know the local market and can help you find and buy the perfect home.

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